Independent auditor's report on the financial statements of *Joint-Stock Company* "COMMERZBANK (EURASIJA)" Year ended 31 December 2018

April 2019

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## Independent auditor's report

## Translation from the original Russian version

To the Shareholders and Supervisory Board of Joint-Stock Company "COMMERZBANK (EURASIJA)"

### Report on the audit of the financial statements

### Opinion

We have audited the financial statements of Joint-Stock Company "COMMERZBANK (EURASIJA)" (the "Bank"), which comprise the statement of financial position as at 31 December 2018, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year ended 31 December 2018, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Bank as at 31 December 2018 and its financial performance and its cash flows for the year 2018 in accordance with International Financial Reporting Standards (IFRS).

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibility for the audit of the financial statements* section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in the Russian Federation, and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Responsibilities of management and the Supervisory Board for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

The Supervisory Board is responsible for overseeing the Bank's financial reporting process.

## Auditor's responsibility for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control
- Evaluate the appropriateness of accounting policies used and the reasonableness of estimates and related disclosures made by management
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on
  the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast
  significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty
  exists, we are required to draw attention in our auditor's report to the related disclosures in the financial
  statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit
  evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank
  to cease to continue as a going concern
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Supervisory Board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report in accordance with the requirements of Article 42 of Federal Law No. 395-1 of the Russian Federation "Concerning Banks and Banking Activity" of 2 December 1990

Management of the Bank is responsible for compliance of the Bank with the obligatory ratios established by the Central Bank of the Russian Federation (the "Bank of Russia") and for the conformity of internal control and organization of the risk management systems of the Bank with the requirements set forth by the Bank of Russia in relation of such systems.

In accordance with the requirements of Article 42 of Federal Law No. 395-1 of the Russian Federation "Concerning Banks and Banking Activity" of 2 December 1990 (the "Federal Law"), during the audit of the Bank's financial statements for the year ended 31 December 2018, we determined:

- 1) Whether the Bank complies as at 1 January 2019 with the obligatory ratios established by the Bank of Russia
- 2) Whether internal control and organization of the risk management systems of the Bank meet the requirements set forth by the Bank of Russia for these systems in respect of the following:
  - Subordination of risk management departments
  - The existence of methodologies approved by the Bank's respective authorized bodies for detecting and managing risks that are significant to the Bank and for performing stress testing; the existence of a reporting system at the Bank pertaining to its significant risks and capital
  - Consistency in applying and assessing the effectiveness of methodologies for managing risks that are significant to the Bank
  - Oversight performed by the Supervisory Board and executive management of the Bank in respect of the Bank's compliance with risk limits and capital adequacy requirements set forth in the Bank's internal documents, and effectiveness and consistency of the application of the Bank's risk management procedures.

This review included procedures selected based on our judgment, such as inquiries, analysis, reading of documents, comparison of the requirements, procedures and methodologies approved by the Bank with the requirements set forth by the Bank of Russia, and the recalculation, comparison and reconciliation of numerical values and other information.

The results of our review are provided below.

## Compliance by the Bank with the obligatory ratios established by the Bank of Russia

We found that the values of obligatory ratios calculated by the Bank as at 1 January 2019 were within the limits established by the Bank of Russia.

We did not perform any procedures in respect of the accounting data of the Bank, except for those procedures we considered necessary to express our opinion on the fair presentation of the Bank's financial statements.

Conformity of internal control and organization of the risk management systems of the Bank with the requirements set forth by the Bank of Russia in relation to these systems

- We found that, in accordance with the legal acts and recommendations issued by the Bank of Russia, as at 31 December 2018 the Bank's internal audit function was subordinated and accountable to the Supervisory Board, and the Bank's risk management departments were not subordinated or accountable to the departments that take the respective risks.
- We found that the Bank's internal documents effective as at 31 December 2018 that establish the methodologies for detecting and managing credit, market, operational, reputational, business, compliance and liquidity risks that are significant to the Bank, and for performing stress testing have been approved by the Bank's authorized bodies in accordance with the legal acts and recommendations issued by the Bank of Russia. We also found that, as at 31 December 2018, the Bank had a reporting system pertaining to credit, market, operational, reputational, business, compliance and liquidity risks that were significant to the Bank and pertaining to its equity (capital).
- We found that the frequency and consistency of reports prepared by the Bank's risk management departments and internal audit function during the year ended 31 December 2018 with regard to the management of credit, market, operational, reputational, business, compliance and liquidity risks of the Bank complied with the Bank's internal documents, and that those reports included observations made by the Bank's risk management departments and internal audit function in respect of the effectiveness of the Bank's relevant risk management methodologies as well as recommendations on their improvement.
- ► We found that, as at 31 December 2018, the authority of the Supervisory Board and executive management bodies of the Bank included control over the Bank's compliance with internally established risk limits and capital adequacy requirements. For the purpose of control over the effectiveness and consistency of the risk management procedures applied by the Bank during the year ended 31 December 2018, the Supervisory Board and executive management bodies of the Bank regularly reviewed the reports prepared by the Bank's risk management departments and internal audit function and the measures suggested to address the findings.

### ►

The procedures pertaining to internal control and organization of the risk management systems were conducted by us solely for the purpose of determining the conformity of certain elements of internal control and organization of the risk management systems of the Bank, as listed in the Federal Law and described above, with the requirements set forth by the Bank of Russia.

## Other information

The audit of the Bank's financial statements for 2017 was performed by another auditor who expressed an unmodified opinion in respect of these financial statements on 27 April 2018.

A.F. LAPINA Partner Ernst & Young LLC

29 April 2019

Details of the audited entity

Name: Joint-Stock Company "Commerzbank (Eurasija)" Record made in the State Register of Legal Entities on 14 August 2002, State Registration Number 1027739070259. Address: Russia 119017, Moscow, Kadashevskaya naberezhnaya, 14/2.

Details of the auditor

Name: Ernst & Young LLC Record made in the State Register of Legal Entities on 5 December 2002; State Registration Number 1027739707203. Address: Russia, 115035, Moscow, Sadovnicheskaya naberezhnaya, 77, building 1. Ernst & Young LLC is a member of the Self-regulated organization of auditors "Russian Union of auditors" (Association) ("SRO RUA"). Ernst & Young LLC is included in the control copy of the register of auditors and audit organizations, main registration number 11603050648.

## Statement of financial position

## as at 31 December 2018

(thousands of Russian rubles)

	Notes	2018	2017
Assets			
Cash and cash equivalents	5	9,072,263	6,726,411
Amounts due from credit institutions	6	18,668,301	9,467,692
Derivative financial assets	7	2,398,471	2,023,072
Loans to customers	8	27,043,002	13,558,874
Debt securities at fair value through profit or loss	9	1,739,256	-
Debt securities at fair value through other comprehensive income	9	8,208,833	_
Securities available for sale	9	_	6,629,855
Property and equipment	10	47,390	42,235
Prepaid income tax		191,960	144,757
Other financial assets	13	58,625	23,674
Other non-financial assets	13	37,065	30,218
Total assets		67,465,166	38,646,788
Liabilities			
Amounts due to credit institutions	14	25,174,226	3,607,656
Derivative financial liabilities	7	476,651	621,935
Amounts due to customers	15	28,949,112	21,134,377
Deferred income tax liabilities	11	442,746	359,646
Provisions	17	30,094	25,198
Other financial liabilities	13	22,329	40,551
Other non-financial liabilities	13	226,042	226,770
Total liabilities		55,321,200	26,016,133
Equity	16		
Share capital		3,827,672	3,827,672
Revaluation reserve for debt securities		(10,604)	72,380
Retained earnings		7,602,549	8,006,254
Other reserves		724,349	724,349
Total equity		12,143,966	12,630,655
Total equity and liabilities		67,465,166	38,646,788

A.V. Mosyagin

Acting Chairman of the Management Board

A.A. Gorokhovsky

29 April 2019

**Financial Director** 

## Statement of profit or loss and other comprehensive income

## for the year ended 31 December 2018

(thousands of Russian rubles)

	Notes	2018	2017
Interest income calculated using the effective interest rate	18	1,709,521	1,667,283
Other interest income	18	117,261	_
Interest expense	18	(383,398)	(513,429)
Net interest income	18	1,443,384	1,153,854
Credit loss income/(expense)	12	276,273	(265,449)
Net interest income after credit loss expense	_	1,719,657	888,405
Fee and commission income	19	599,987	535,128
Fee and commission expense	19	(118,111)	(99,224)
Net gains/(losses) from derivative financial instruments		625,918	(262,897)
Net (losses)/gains from trading in foreign currencies		(1,373,829)	1,322,747
Net gains from foreign currency translation		1,881,206	184,388
Net losses from securities at fair value through profit or loss		(31,056)	-
Other income	20	109,574	85,946
Non-interest income	-	1,693,689	1,766,088
Administrative and other operating expenses	21	(1,434,311)	(1,346,590)
Non-interest expense	_	(1,434,311)	(1,346,590)
Profit before income tax expense		1,979,035	1,307,903
Income tax expense	11	(393,696)	(293,285)
Profit for the year	-	1,585,339	1,014,618
Other comprehensive income Net change in fair value of debt securities at fair value through			
other comprehensive income		(87,114)	72,524
Net change in expected credit losses from debt securities at fair value through other comprehensive income		226	_
Income tax relating to components of other comprehensive income	11	12,555	(14,505)
Other comprehensive (loss)/income for the year, net of tax	·· –	(74,333)	58,019
Total comprehensive income for the year	-	1,511,006	1,072,637

## Statement of changes in equity

## for the year ended 31 December 2018

(thousands of Russian rubles)

_	Share capital	Revaluation reserve for securities available for sale / at fair value through other comprehensive income	Retained earnings	Other reserves	Total equity
1 January 2017	3,827,672	14,361	8,391,636	724,349	12,958,018
Profit for the year	_	_	1,014,618	-	1,014,618
Other comprehensive income for the year	_	58,019	_	_	58,019
Total comprehensive income for the year	-	58,019	1,014,618	-	1,072,637
Dividends to shareholders of the Bank (Note 16) 31 December 2017			(1,400,000)		(1,400,000) 12,630,655
Impact of adopting IFRS 9 (Note 3)	-	(8,651)	10,956		2,305
Restated balance under IFRS 9	3,827,672	63,729	8,017,210	724,349	12,632,960
Profit for the year	_	-	1,585,339	-	1,585,339
Other comprehensive loss for the year		(74,333)			(74,333)
Total comprehensive income for the year	_	(74,333)	1,585,339		1,511,006
Dividends to shareholders of the Bank (Note 16)	_		(2,000,000)		(2,000,000)
31 December 2018	3,827,672	(10,604)	7,602,549	724,349	12,143,966

## Statement of cash flows

## for the year ended 31 December 2018

(thousands of Russian rubles)

	Notes	2018	2017
Cash flows from operating activities			
Interest received		1,800,166	1,627,887
Interest paid		(400,190)	(518,801)
Fees and commissions received		607,065	530,370
Fees and commissions paid Realized gains less losses from derivative financial instruments		(101,883) 105,235	(97,807) 1,545,663
Realized gains less losses from dealing in foreign currencies		(1,408,277)	1,331,105
Other income received		120,529	93,087
Personnel expenses paid		(677,296)	(607,143)
Administrative and other operating expenses paid, other than personnel		(011,200)	(007,140)
expenses		(761,795)	(634,648)
Cash flows from operating activities before changes in operating			<u> </u>
assets and liabilities		(716,446)	3,269,713
Net (increase)/decrease in operating assets			
Amounts due from credit institutions		(6,447,256)	(1,763,391)
Loans to customers		(11,627,466)	(2,193,335)
Other assets		(273,805)	70,063
Net increase/(decrease) in operating liabilities			
Amounts due to credit institutions		10 775 662	434.754
Amounts due to credit institutions Amounts due to customers		19,775,663 6,417,657	434,754 3,670,825
		36,175	3,670,625
Other liabilities		7,164,522	
Net cash flows from operating activities before income tax		7,164,522	3,489,090
Income tax paid	_	(345,473)	(623,266)
Net cash from operating activities	_	6,819,049	2,865,824
Cash flows from investing activities			
Acquisition of debt securities		(5,548,159)	(5,281,232)
Disposal of debt securities		2,047,913	2,361,832
Purchase of property and equipment		(26,860)	(13,314)
Proceeds from sale of property and equipment		-	2,373
Net cash used in investing activities	_	(3,527,106)	(2,930,341)
Cash flows from financing activities			
Dividends paid to shareholders of the Bank		(2,000,000)	(1,400,000)
Net cash used in financing activities		(2,000,000)	(1,400,000)
·	_		
Effect of exchange rates changes on cash and cash equivalents	_	1,053,909	51,831
Net increase/(decrease) in cash and cash equivalents		2,345,852	(1,412,686)
Cash and cash equivalents, beginning		6,726,411	8,139,097
Cash and cash equivalents, ending	5	9,072,263	6,726,411

Notes to 2018 financial statements

(thousands of Russian rubles)

## 1. Principal activities

"COMMERZBANK (EURASIJA)" AO (the "Bank") was incorporated and is domiciled in the Russian Federation. The Bank is a joint-stock company formed in accordance with the laws of the Russian Federation. The Bank operates under a general banking license issued by the Central Bank of Russia (the "CBR") on 4 May 2016 and a dealing license issued by the Federal Financial Markets Service on 8 April 2003.

The Bank issues loans and makes remittances on the territory of the Russian Federation and abroad, exchanges currencies and provides other banking services to its commercial customers. Its head office is located in Moscow. The Bank has one branch in Saint Petersburg. The Bank's legal address is Russia 119017, Moscow, Kadashevskaya naberezhnaya, 14/2.

The Bank is a member of the deposit insurance system. The system operates under federal laws and regulations and is governed by State Corporation Deposit Insurance Agency. Insurance covers the Bank's liabilities to individual depositors and small businesses for the amount up to 1,400 thousand Russian rubles for each individual/legal entity in case of business failure or revocation of the CBR banking license.

As at 31 December 2018 and 31 December 2017, the Bank was wholly owned by Commerzbank AG (Germany). Commerzbank AG and its subsidiaries are referred to as the "Commerzbank Group" in these financial statements. For the consolidated financial statements of Commerzbank AG (Germany), including financial information about the Bank, please refer to www.commerzbank.com.

### 2. Basis of preparation

### General

These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS").

The Bank is required to maintain accounting records and prepare financial statements in Russian rubles in accordance with Russian accounting and banking legislation and related instructions ("RAL"). These financial statements are based on these RAL accounting records and financial statements, as adjusted and reclassified in order to comply with IFRS.

The financial statements have been prepared under the historical cost convention except as disclosed in the accounting policies below. For example, debt securities and derivative financial instruments have been measured at fair value.

These financial statements are presented in thousands of Russian rubles ("RUB"), except per share amounts and unless otherwise indicated.

### Inflation accounting

The Russian economy was considered hyperinflationary until 31 December 2002. As such, the Bank applied IAS 29 *Financial Reporting in Hyperinflationary Economies.* The effect of applying IAS 29 is that non-monetary items, including components of equity, were restated to the measuring units current at 31 December 2002 by applying the relevant inflation indices to the historical cost, and that these restated values were used as a basis for accounting in subsequent periods.

#### Reclassifications

Following adoption of IFRS 9 (Note 3), the Bank updated presentation of the statement of profit or loss and other comprehensive income to present impairment losses determined in accordance with IFRS 9 as a single line item. The Bank has also disclosed the interest income calculated using the effective interest rate separately from other interest income.

Notes to 2018 financial statements

(thousands of Russian rubles)

## 2. Basis of preparation (continued)

## **Reclassifications (continued)**

As a result, the figures previously reported for 2017 were amended as follows:

	As previously reported	Reclassification	As adjusted
Interest income calculated using the effective interest			
rate	-	1,667,283	1,667,283
Interest income	1,667,283	(1,667,283)	_
Allowance for impairment of loans to customers and			
amounts due from other banks	(262,736)	262,736	_
Other impairment and provisions	(2,713)	2,713	_
Credit loss expense	_	(265,449)	(265,449)

## 3. Summary of accounting policies

### Changes in accounting policies

The Bank applied IFRS 15 and IFRS 9 for the first time. The nature and effect of the changes as a result of the adoption of these new accounting standards are described below.

The Bank applied for the first time certain amendments to the standards, which are effective for annual periods beginning on or after 1 January 2018. The Bank has not early adopted any standards, interpretations or amendments that have been issued but are not yet effective. The nature and the impact of each amendment are described below:

### IFRS 15 Revenue from Contracts with Customers

IFRS 15 *Revenue from Contracts with Customers* establishes a principle-based five-step model that governs the nature, amount and timing of revenue recognition and replaces IAS 11, IAS 18, IFRIC 13, IFRIC 15, IFRIC 18 and SIC-31. In addition, the standard requires extensive qualitative and quantitative disclosures on contractual arrangements, performance obligations, and significant judgments and estimates. However, the standard does not apply to revenue associated with financial instruments and leases, and therefore does not impact the majority of the Bank's revenue, including interest revenue, gains/(losses) on operations with securities and lease income, which are covered by IFRS 9 *Financial Instruments* and IAS 17 *Leases*. As a result, a significant portion of the Bank's income is not affected by the adoption of this standard.

#### IFRS 9 Financial Instruments

IFRS 9 replaces IAS 39 *Financial Instruments: Recognition and Measurement* for annual periods beginning on or after 1 January 2018. The Bank has not restated comparative information for 2017 for financial instruments in the scope of IFRS 9. Therefore, the comparative information for 2017 is reported under IAS 39 and is not comparable to the information presented for 2018. Differences arising from the adoption of IFRS 9 have been recognized directly in retained earnings as at 1 January 2018 and are disclosed below.

#### (a) Classification and measurement

Under IFRS 9, all debt financial assets that do not meet a "solely payment of principal and interest" (SPPI) criterion, are classified at initial recognition as fair value through profit or loss (FVPL). Under this criterion, debt instruments that do not correspond to a "basic lending arrangement", such as instruments containing embedded conversion options or "non-recourse" loans, are measured at FVPL. For debt financial assets that meet the SPPI criterion, classification at initial recognition is determined based on the business model, under which these instruments are managed:

- Instruments that are managed on a "hold to collect" basis are measured at amortized cost
- Instruments that are managed on a "hold to collect and for sale" basis are measured at fair value through other comprehensive income (FVOCI)
- Instruments that are managed on another basis will be measured at FVPL.

The classification and measurement of financial liabilities remain largely unchanged from the current IAS 39 requirements. Derivatives will continue to be measured at FVPL. Embedded derivatives are no longer separated from a host financial asset.

(thousands of Russian rubles)

## 3. Summary of accounting policies (continued)

### Changes in accounting policies (continued)

#### (b) Impairment

The adoption of IFRS 9 has fundamentally changed the Bank's accounting for loan impairment by replacing IAS 39 incurred loss approach with a forward-looking expected credit loss (ECL) approach. From 1 January 2018, the Bank has been recording the allowance for expected credit losses for all loans and other debt financial assets not held at FVPL, together with loan commitments and financial guarantee contracts. Equity instruments are not subject to impairment requirements under IFRS 9.

The allowance is based on the ECLs associated with the probability of default in the next 12 months unless there has been a significant increase in credit risk since origination. If the financial asset meets the definition of purchased or originated credit impaired (POCI), the allowance is based on the change in the ECLs over the life of the asset. Details of the Bank's impairment method are disclosed in Note 23. The quantitative impact of applying IFRS 9 as at 1 January 2018 is disclosed in section (c) below.

#### (c) Effect of transition to IFRS 9

The following tables set out the impact of adopting IFRS 9 on the statement of financial position and retained earnings as at 1 January 2018, including the effect of replacing IAS 39 incurred credit loss calculations with IFRS 9 ECL.

A reconciliation of the carrying amounts under IAS 39 and the balances reported under IFRS 9 as at 1 January 2018 is as follows:

		IAS 39 m	easurement	Reclassifi-	Remeasu	rement	IFRS 9	measurement
Financial assets	Notes	Category	Amount	cation	ECL	Other	Amount	Category
Cash and cash equivalents		L&R <sup>1</sup>	6,726,411	-	_	_	6,726,411	Amortized cost
Amounts due from credit institutions		L&R	9,467,692	-	18,857	-	9,486,549	Amortized cost
Loans to customers – amortized cost		L&R	13,558,874	-	(10,376)	-	13,548,498	Amortized cost
Debt securities available for sale		AFS <sup>2</sup>	6,629,855	(6,629,855)	-	-		N/A
Reclassification: Debt securities at FVPL	A			1,349,906	-	-	1,349,906	FVPL
Reclassification: Debt securities at FVOCI				5,279,949		-	5,279,949	FVOCI
Total assets			36,382,832		8,481	_	36,391,313	
Non-financial liabilities								
Deferred tax liabilities			359,646	-	576	-	360,222	
Provisions			25,198		5,600	-	30,798	
Total liabilities			384,844		6,176	_	391,020	
Equity			12,630,655	-	2,305	_	12,632,960	
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<sup>1</sup> L&R: Loans and receivables.

<sup>2</sup> AFS: Available for sale.

A: As at 1 January 2018, the Bank classified a portion of its available-for-sale securities portfolio as debt instruments at fair value through profit or loss, since such instruments failed to meet the SPPI criterion.

The effect of transition to IFRS 9 on reserves and retained earnings is as follows:

	Reserves and retained earnings
Fair value reserve	
Closing balance under IAS 39 (31 December 2017)	72,380
Recognition of expected credit losses for debt financial assets at FVOCI under IFRS 9	9,377
Reclassification of debt financial assets from FVOCI to FVPL	(22,535)
Deferred tax in relation to the reclassification	4,507
Opening balance under IFRS 9 (1 January 2018)	63,729
Retained earnings	
Closing balance under IAS 39 (31 December 2017)	8,006,254
Reclassification of debt financial assets from FVOCI to FVPL	22,535
Recognition of ECLs under IFRS 9, including those for instruments measured at FVOCI	(6,496)
Related deferred tax	(5,083)
Opening balance under IFRS 9 (1 January 2018)	8,017,210
Total change in equity due to adopting IFRS 9	2,305

(thousands of Russian rubles)

## 3. Summary of accounting policies (continued)

### Changes in accounting policies (continued)

The following table reconciles the aggregate opening loan loss allowances under IAS 39 and provisions for loan commitments and financial guarantee contracts in accordance with IAS 37 *Provisions, Contingent Liabilities and Contingent Assets* to the ECL allowances under IFRS 9.

	Loan loss allowance/ provision under IAS 39 / IAS 37 as at 31 December 2017	Remeasurement	ECL under IFRS 9 as at 1 January 2018
Impairment allowance for			
Loans and receivables at amortized cost Debt investment securities available for sale under IAS 39 / debt investment assets at FVOCI under	323,119	(8,481)	314,638
IFRS 9	_	9,377	9,377
	323,119	896	324,015
Loan commitments	8,176	1,319	9,495
Letters of credit and guarantees	17,022	4,281	21,303
č	25,198	5,600	30,798
	348,317	6,496	354,813

#### IFRIC Interpretation 22 Foreign Currency Transactions and Advance Consideration

The Interpretation clarifies that, in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognizes the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, the entity must determine the date of the transaction for each payment or receipt of advance consideration. The Interpretation had no impact on the Bank's financial statements.

#### Fair value measurement

The Bank measures financial instruments carried at FVPL and FVOCI.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Bank. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Bank uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs. All assets and liabilities for which fair value is measured or disclosed in the financial statements are classified within the fair value hierarchy described below based on the lowest level inputs that are significant to the fair value measurement as a whole:

- Level 1 quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

Notes to 2018 financial statements

(thousands of Russian rubles)

## 3. Summary of accounting policies (continued)

### Fair value measurement (continued)

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Bank determines whether transfers should occur between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

### **Financial assets and liabilities**

#### Initial recognition

#### Date of recognition

All regular way purchases and sales of financial assets and liabilities are recognized on the trade date, i.e. the date that the Bank commits to purchase the asset or the liability. Regular way purchases or sales are purchases or sales of financial assets and liabilities under a contract that requires delivery of assets and liabilities within the period generally established by regulation or convention in the marketplace.

#### Initial measurement

The classification of financial instruments at initial recognition depends on their contractual terms and the business model used for managing the instruments. Financial instruments are initially measured at their fair value, including transaction costs and, except in the case of financial assets and financial liabilities recorded at FVPL, transaction costs are added to, or subtracted from, this amount.

#### Measurement categories of financial assets and liabilities

From 1 January 2018, the Bank classifies all of its financial assets based on the business model for managing the assets and the asset's contractual terms, measured at either:

- Amortized cost
- FVOCI
- ► FVPL.

The Bank classifies and measures its derivative and trading portfolio at FVPL. The Bank may designate financial instruments at FVPL, if so doing eliminates or significantly reduces measurement or recognition inconsistencies.

Prior to 1 January 2018, the Bank classified the financial assets into the following categories: loans and receivables (measured at amortized cost), available-for-sale assets measured at FVPL.

Financial liabilities, other than loan commitments and financial guarantees, are measured at amortized cost or at FVPL when they are held for trading, are derivative instruments or the fair value designation is applied.

#### Amounts due from credit institutions and loans to customers

Before 1 January 2018, amounts due from credit institutions and loans to customers included non-derivative financial assets with fixed or determinable payments that were not quoted in an active market, other than those:

- That the Bank intended to sell immediately or in the near term
- ▶ That the Bank at initial recognition designated as at FVPL or as available-for-sale
- ► For which the Bank may not recover substantially all of its initial investment, other than because of credit deterioration, which were designated as available-for-sale.

From 1 January 2018, the Bank measures amounts due from credit institutions and loans to customers at amortized cost, only if both of the following conditions are met:

- ► The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows.
- ► The contractual terms of the financial asset provide for the receipt on specified dates of cash flows that are solely payments of principal and interest on the principal amount outstanding (SPPI).

(thousands of Russian rubles)

## 3. Summary of accounting policies (continued)

### Financial assets and liabilities (continued)

The details of these conditions are outlined below.

#### Business model assessment

The Bank determines its business model at the level that best reflects how it manages groups of financial assets to achieve its business objective.

The Bank's business model is not assessed on an instrument-by-instrument basis, but at a higher level of aggregated portfolios and is based on observable factors such as:

- ► How the performance of the business model and the financial assets held within that business model are evaluated and reported to the entity's key management personnel
- The risks that affect the performance of the business model (and the financial assets held within that business model) and, in particular, the way those risks are managed
- How managers of the business are compensated (for example, whether the compensation is based on the fair value of the assets managed or on the contractual cash flows collected)
- The expected frequency, value and timing of sales are also important aspects of the Bank's assessment.

The business model assessment is based on reasonably expected scenarios without taking 'worst case' or 'stress case' scenarios into account. If after the initial recognition the cash flows are realized in a way different from the Bank's expectations, the Bank does not change the classification of the remaining financial assets held within this business model, but incorporates such information when assessing newly originated or newly purchased financial assets going forward.

#### The SPPI test

As a second step of its classification process, the Bank assesses the contractual terms of the financial asset to identify whether they meet the SPPI test.

'Principal' for the purpose of this test is defined as the fair value of the financial asset at initial recognition and may change over the life of the financial asset (for example, if there are repayments of principal or amortization of the premium/discount).

The most significant elements of interest within a lending arrangement are typically the consideration for the time value of money and credit risk. To make the SPPI assessment, the Bank applies judgement and considers relevant factors such as the currency in which the financial asset is denominated, and the period for which the interest rate is set.

In contrast, contractual terms that introduce a more than de minimis exposure to risks or volatility in the contractual cash flows that are unrelated to a basic lending arrangement do not give rise to contractual cash flows that are solely payments of principal and interest on the amount outstanding. In such cases, the financial asset is required to be measured at FVPL.

#### Debt instruments at FVOCI

From 1 January 2018, in accordance with IFRS 9, the Bank applies a new category and measures debt instruments at FVOCI when both of the following conditions are met:

- The instrument is held within a business model, the objective of which is achieved by both collecting contractual cash flows and selling financial assets
- ▶ The contractual terms of the financial asset meet the SPPI test.

Debt instruments at FVOCI are subsequently measured at fair value, and gains or losses from changes in the fair value are recognized in OCI. Interest revenue and foreign exchange gains and losses are recognized in profit or loss in the same manner as for financial assets measured at amortized cost. In the process of derecognition, the cumulative gain or loss, previously recognized in OCI, are reclassified from OCI to profit or loss.

Notes to 2018 financial statements

(thousands of Russian rubles)

## 3. Summary of accounting policies (continued)

### Financial assets and liabilities (continued)

ECLs for debt instruments measured at FVOCI do not reduce the carrying amount of these financial assets in the statement of financial position, which continue to be measured at fair value. Instead, an amount equal to the allowance that would arise if the assets were measured at amortized cost is recognized in OCI as an accumulated impairment amount, with a corresponding charge to profit or loss. The accumulated loss recognized in OCI is recycled to the profit and loss upon derecognition of the asset.

#### Financial guarantees, letters of credit and loan commitments

The Bank issues financial guarantees, letters of credit and loan commitments.

Financial guarantees are initially recognized in the financial statements at fair value, being the premium received. Subsequent to initial recognition, the Bank's liability under each guarantee is measured at the higher of the amount initially recognized less cumulative amortization recognized in the statement of profit or loss, and – under IAS 37 (before 1 January 2018) – the best estimate of expenditure required to settle any financial obligation arising as a result of the guarantee, or – under IFRS 9 (from 1 January 2018) – an ECL provision.

Loan commitments and letters of credit are commitments under which, over the duration of the commitment, the Bank is required to provide a loan with pre-specified terms to the customer. Similar to financial guarantee contracts, under IAS 39, a provision was made if they were an onerous contract but, from 1 January 2018, these contracts are in the scope of the ECL requirements.

#### Performance guarantees

Performance guarantees are contracts providing for a compensation if the other party to the contract fails to perform its contractual obligation. Performance guarantees do not transfer credit risk. The risk under performance guarantee contracts is the possibility that the other party fails to perform the contractual obligation. Therefore, performance guarantees are not considered financial instruments and thus do not fall in scope of IFRS 9.

#### Loans and receivables

Before 1 January 2018, loans and receivables were non-derivative financial assets with fixed or determinable payments that were not quoted in an active market. They were not entered into with the intention of immediate or short-term resale and were not classified as trading securities or investment securities available for sale. Such assets were carried at amortized cost using the effective interest rate method. Gains and losses were recognized in profit or loss when the loans and receivables were derecognized or impaired, as well as through the amortization process.

#### Available-for-sale financial assets

Prior to 1 January 2018, available-for-sale financial assets were those non-derivative financial assets that were designated as available for sale or were not classified in any of the three preceding categories. After initial recognition available-for-sale financial assets were measured at fair value with gains or losses being recognized in other comprehensive income until the investment was derecognized or until the investment was determined to be impaired, at which time the cumulative gain or loss previously reported in other comprehensive income was reclassified to the statement of profit or loss. However, interest calculated using the effective interest method was recognized in profit or loss.

#### Reclassification of financial assets and liabilities

From 1 January 2018, the Bank does not reclassify financial assets after their initial recognition, apart from exceptional circumstances in which the Bank changes the business model for managing financial assets. Financial liabilities are never reclassified.

#### Cash and cash equivalents

Cash and cash equivalents are items which are readily convertible to known amounts of cash and which are subject to insignificant changes in value. Cash and cash equivalents consist of cash on hand, amounts due from the CBR, excluding obligatory reserves, and amounts due from credit institutions payable upon demand. Cash and cash equivalents are carried at amortized cost.

(thousands of Russian rubles)

## 3. Summary of accounting policies (continued)

### Repurchase and reverse repurchase agreements and securities lending

Sale and repurchase agreements ("repos") are treated as secured financing transactions. Securities sold under sale and repurchase agreements are retained in the statement of financial position and, in case the transferee has the right by contract or custom to sell or repledge them, reclassified as securities pledged under sale and repurchase agreements. The corresponding liability is presented within amounts due to credit institutions or customers. Securities purchased under agreements to resell ("reverse repo") are recorded as amounts due from credit institutions or loans to customers, as appropriate. The difference between the purchase price and the resale price is treated as interest revenue and accrued over the life of repo agreements using the effective interest rate method.

Securities lent to counterparties are retained in the statement of financial position. Securities borrowed are not recorded in the statement of financial position, unless these are sold to third parties, in which case the purchase and sale are recorded within net gains/(losses) from trading securities in the statement of profit or loss. The obligation to return them is recorded at fair value as a trading liability.

### **Derivative financial instruments**

In the normal course of business, the Bank enters into various derivative financial instruments, including futures, forwards, swaps and options, in the foreign exchange and capital markets. Such financial instruments are held for trading and are recorded at fair value. The fair values are estimated based on quoted market prices or pricing models that take into account the current market and contractual prices of the underlying instruments and other factors. Derivatives are carried as assets when their fair value is positive and as liabilities when it is negative. Gains and losses resulting from these instruments are included in the statement of profit or loss as net gains/(losses) from financial instruments at fair value through profit or loss or net gains/(losses) from foreign currencies, depending on the nature of the instrument.

### Borrowings

Issued financial instruments or their components are classified as liabilities, where the substance of the contractual arrangement results in the Bank having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity instruments. Such instruments include amounts due to the CBR, amounts due to credit institutions, amounts due to customers, debt securities issued, other borrowings and subordinated loans. After initial recognition, borrowings are subsequently measured at amortized cost using the effective interest method. Gains and losses are recognized in profit or loss when the borrowings are derecognized as well as through the amortization process.

### Leases

#### (i) Finance – Bank as lessee

The Bank recognizes finance leases as assets and liabilities in the statement of financial position at the date of commencement of the lease term at amounts equal to the fair value of the leased property or, if lower, at the present value of the minimum lease payments. In calculating the present value of the minimum lease payments, the discount factor used is the interest rate implicit in the lease, when it is practicable to determine; otherwise, the Bank's incremental borrowing rate is used. Initial direct costs are included as part of the asset. Lease payments are apportioned between the finance charge and the reduction of the outstanding liability. The finance charge is allocated to periods during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

The costs identified as directly attributable to activities performed by the lessee for a finance lease, are included as part of the amount recognized as an asset under the lease.

#### (ii) Operating lease – Bank as lessee

Leases of assets under which the risks and rewards of ownership are effectively retained by the lessor are classified as operating leases. Lease payments under an operating lease are recognized as expenses on a straight-line basis over the lease term and included in other operating expenses.

Notes to 2018 financial statements

(thousands of Russian rubles)

## 3. Summary of accounting policies (continued)

### Offsetting of financial instruments

Financial assets and liabilities are offset and the net amount is reported in the statement of financial position when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The right to set-off must not be contingent on a future event and should be enforceable in all the following circumstances:

- ► The normal course of business
- ► The event of default, and
- ▶ The event of insolvency or bankruptcy of the entity or any of its counterparties.

These conditions are not generally met in master netting agreements, and the related assets and liabilities are presented gross in the statement of financial position.

### **Renegotiated loans**

Where possible, the Bank seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions.

From 1 January 2018, the Bank derecognizes a financial asset, such as a loan to a customer, when the terms and conditions have been revised to the extent that, substantially, it becomes a new loan, with the difference recognized as a derecognizing gain or loss, to the extent that an impairment loss has not already been recorded. The newly recognized loans are classified as Stage 1 for ECL measurement purposes, unless the new loan is deemed to be POCI. When assessing whether to derecognize a loan to a customer, amongst others, the Bank considers the following factors:

- A change in the currency of a loan
- A change in the counterparty
- ▶ Whether the modification is such that the instrument no longer meets the SPPI criterion.

If the modification does not result in cash flows that are substantially different, it does not result in derecognition of the asset. Based on the change in cash flows discounted at the original EIR, the Bank records a modification gain or loss, presented in the statement of profit or loss, to the extent that an impairment loss has not already been recorded.

If the modification does not result in derecognition, the Bank also reassesses the significant increase in credit risk or the need to classify assets as credit-impaired. Once an asset has been classified as credit-impaired as a result of modification, it will remain in Stage 3 for a minimum six-month probation period. In order for the restructured loan to be reclassified out of Stage 3, regular payments of more than an insignificant amount of principal or interest should be made during at least half of the probation period in accordance with the modified payment schedule.

#### Impairment of financial assets under IAS 39

Prior to 1 January 2018, the Bank assessed at each reporting date whether there was any objective evidence that a financial asset or a group of financial assets was impaired. A financial asset or a group of financial assets was deemed to be impaired if, and only if, there was objective evidence of impairment as a result of one or more events that had occurred after the initial recognition of the asset (an incurred "loss event") and that loss event (or events) had an impact on the estimated future cash flows of the financial asset or the group of financial assets that could be reliably estimated. Evidence of impairment may have included indications that the borrower or a group of borrowers was experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they would enter bankruptcy or other financial reorganization and where observable data indicated that there was a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlated with defaults. In case of available-for-sale financial instruments, a significant or prolonged decline in the fair value of the investment below its cost was also the evidence of impairment.

The Bank assessed whether objective evidence of impairment existed individually for financial assets that were individually significant, or collectively for financial assets that were not individually significant.

Notes to 2018 financial statements

(thousands of Russian rubles)

## 3. Summary of accounting policies (continued)

### Impairment of financial assets under IAS 39 (continued)

If there was objective evidence that an impairment loss had been incurred, the amount of the loss was measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not yet been incurred) discounted at the original effective interest rate, or the difference between the original cost of the investment and its fair value in case of available-for-sale financial assets. The carrying amount of the asset was reduced, and the amount of the losses was recognized in profit or loss. Interest revenue continued to be accrued on the reduced carrying amount based on the original effective interest rate of the asset, or, for financial assets available for sale, using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. Assets together with the associated allowance were written off when there was no realistic prospect of future recovery and all collateral had been realized or had been transferred to the Bank. If, in a subsequent year, the amount of the estimated impairment loss was reversed in the statement of profit or loss.

For the purpose of a collective evaluation of impairment, financial assets were grouped on the basis of the Bank's internal credit grading system that considered credit risk characteristics such as asset type, industry, geographical location, collateral type, past-due status and other relevant factors.

Future cash flows on a group of financial assets that were collectively evaluated for impairment were estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience was adjusted on the basis of current observable data to reflect the effects of current conditions that had not affected the years on which the historical loss experience was based and to remove the effects of conditions in the historical period that did not exist currently. Estimates of changes in future cash flows reflected, and were directionally consistent with, changes in related observable data from year to year (such as changes in unemployment rates, property prices, commodity prices, payment status, or other factors that were indicative of incurred losses in the group or their magnitude). The methodology and assumptions used for estimating future cash flows were reviewed regularly to reduce any differences between loss estimates and actual loss experience.

Information on impairment assessment under IFRS 9 is presented in Note 22.

#### Derecognition of financial assets and liabilities

#### Financial assets

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized where:

- ► The rights to receive cash flows from the asset have expired
- The Bank has transferred its rights to receive cash flows from the asset, or retained the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement, and
- ► The Bank either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the Bank has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Bank's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Bank could be required to repay.

Where continuing involvement takes the form of a written and/or purchased option (including a cash-settled option or similar provision) on the transferred asset, the extent of the Bank's continuing involvement is the amount of the transferred asset that the Bank may repurchase, except that in the case of a written put option (including a cash-settled option or similar provision) on an asset measured at fair value, the extent of the Bank's continuing involvement is limited to the lower of the fair value of the transferred asset and the option exercise price.

#### Write-offs

From 1 January 2018, financial assets are written off either partially or in their entirety only when the Bank has stopped pursuing the recovery. If the amount to be written off is greater than the accumulated loss allowance, the difference is

Notes to 2018 financial statements

(thousands of Russian rubles)

first treated as an addition to the allowance that is then applied against the gross carrying amount. Any subsequent recoveries are credited to credit loss expense. A write-off constitutes a derecognition event.

#### "COMMERZBANK (EURASIJA)" AO

(thousands of Russian rubles)

## 3. Summary of accounting policies (continued)

### Derecognition of financial assets and liabilities

#### Financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged or canceled or expires.

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

#### Taxation

The current income tax expense is calculated in accordance with the regulations of the Russian Federation.

Deferred tax assets and liabilities are calculated in respect of all temporary differences using the liability method. Deferred income taxes are provided for all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes, except where the deferred income tax arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

A deferred tax asset is recorded only to the extent that it is highly probable that taxable profit will be available against which the deductible temporary differences can be utilized. Deferred tax assets and liabilities are measured at tax rates that are expected to apply to the period when the asset is realized or the liability is settled based on tax regulations that have been enacted or substantively enacted at the reporting date.

Russia also has various operating taxes that are assessed on the Bank's activities. These taxes are included as a component of other operating expenses.

#### **Property and equipment**

Property and equipment are carried at cost, excluding the costs of day-to-day servicing less accumulated depreciation and any accumulated impairment. Such cost includes the cost of replacing part of equipment recognized when that cost is incurred if the recognition criteria are met.

The carrying amount of property and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable.

Depreciation of an asset begins when it is available for use. Depreciation is calculated on a straight-line basis over the following estimated useful lives:

	Years
Leasehold improvements	30
Telecommunication equipment	3-10
Office equipment	5-20
Furniture and fixtures	5
Computers	2-10
Motor vehicles	5

The asset's residual values, useful lives and depreciation methods are reviewed and adjusted as appropriate at each financial year-end.

Costs related to repairs and renewals are charged when incurred and included in other operating expenses, unless they qualify for capitalization.

Notes to 2018 financial statements

(thousands of Russian rubles)

## 3. Summary of accounting policies (continued)

#### Intangible assets

Intangible assets include computer software and licenses.

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and any accumulated impairment losses. The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are amortized over the useful economic lives of 1 to 10 years and assessed for impairment whenever there is an indication that the intangible asset may be impaired. Amortization periods and methods for intangible assets with indefinite useful lives are reviewed at least at each financial year-end.

### Provisions

Provisions are recognized when the Bank has a present legal or constructive obligation as a result of past events, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of obligation can be made.

### Retirement and other employee benefit obligations

The Bank does not have any pension arrangements separate from the state pension system of the Russian Federation, which requires current contributions by the employer calculated as a percentage of current gross salary payments; such expense is charged in period the related salaries are earned. In addition, the Bank has no significant post-employment benefits.

### Share capital

#### Share capital

Non-redeemable ordinary shares with discretionary dividends are classified as equity. External costs directly attributable to the issue of new shares, other than on a business combination, are shown in equity as a deduction from the proceeds less tax. Any excess of the fair value of consideration received over the par value of shares issued is recognized as share premium in equity. Other reserves within equity represent contributions from the shareholders of the Bank, other than investments in the Bank's shares.

#### Dividends

Dividends are recognized as a liability and deducted from equity at the reporting date only if they are declared before or on the reporting date. Dividends are disclosed when they are proposed before the reporting date or proposed or declared after the reporting date but before the financial statements are authorized for issue.

#### Contingencies

Contingent liabilities are not recognized in the statement of financial position but are disclosed unless the possibility of any outflow in settlement is remote. A contingent asset is not recognized in the statement of financial position but disclosed when an inflow of economic benefits is probable.

(thousands of Russian rubles)

## 3. Summary of accounting policies (continued)

### **Recognition of income and expenses**

Revenue is recognized to the extent that it is probable that economic benefits will flow to the Bank and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognized:

#### Interest and similar revenue and expense

From 1 January 2018, the Bank calculates interest revenue on debt financial assets by applying the effective interest rate to the gross carrying amount of financial assets other than credit-impaired assets (before 1 January 2018: by applying the effective interest rate to the amortized cost of financial assets). The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument (for example, prepayment options) and includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the effective interest rate, but not future credit losses. The carrying amount of the financial asset or financial liability is adjusted if the Bank revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original effective interest rate and the change in the carrying amount is recorded as interest revenue or expense.

In case of a credit-impaired financial asset, the Bank calculates interest revenue, applying the effective interest rate to the net amortized cost of the financial asset. If the financial asset is no longer a credit-impaired asset, the Bank reverts to calculating interest revenue on a gross basis.

For purchased or originated credit-impaired (POCI) assets, the Bank calculates interest revenue applying the effective interest rate adjusted for credit risk to the amortized cost of the financial asset. The credit-adjusted effective interest rate is the interest rate that, at original recognition, discounts the estimated future cash flows (including credit losses) to the amortized cost of the POCI assets.

Interest revenue on all financial assets at FVPL is recognized using the contractual interest rate in "Other interest income" in the statement of profit or loss.

#### Fee and commission income

The Bank earns fee and commission income from a diverse range of services it provides to its customers. Fee and commission income can be divided into the following categories:

#### Fee and commission income earned from services that are provided over a certain period of time

Fees earned for the provision of services over a period of time are accrued over that period as the respective performance obligations are satisfied. These fees include commission income. Loan commitment fees for loans that are likely to be drawn down and other credit-related fees are deferred (together with any incremental costs) and recognized as an adjustment to the effective interest rate on the loan.

#### Foreign currency translation

The financial statements are presented in Russian rubles, which are the Bank's functional and presentation currency. Transactions in foreign currencies are initially recorded in the functional currency converted at the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency rate of exchange ruling at the reporting date. Gains and losses resulting from the translation of foreign currency transactions are recognized in the statement of profit or loss as net gains from foreign currencies – foreign currency translation. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

Differences between the contractual exchange rate of a transaction in a foreign currency and the CBR exchange rate on the date of the transaction are included in gains less losses from dealing in foreign currencies. The official CBR exchange rates as at 31 December 2018 and 2017 were 69.4706 rubles and 57.6002 rubles to 1 US dollar and 79.4605 rubles and 68.8668 rubles to 1 euro, respectively.

(thousands of Russian rubles)

## 3. Summary of accounting policies (continued)

#### Standards issued but not yet effective

The standards and interpretations that have been issued, but are not yet effective, up to the date of issuance of the Bank's financial statements are disclosed below. The Bank intends to adopt these standards when they become effective.

#### IFRS 16 Leases

IFRS 16 was issued in January 2016 and replaces IAS 17 Leases, IFRIC 4 Determining whether an Arrangement Contains a Lease, SIC 15 Operating Leases – Incentives and SIC 27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single balance sheet model similar to the accounting for finance leases under IAS 17. The standard provides for two types of disclosure exemptions for lessees: for leases of 'low-value' assets (e.g., personal computers) and short-term leases (i.e., leases expiring in 12 months or less). At the commencement date of a lease, a lessee will recognize a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will be required to separately recognize the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

Lessees will be also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognize the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset.

Lessor accounting under IFRS 16 is substantially unchanged from today's accounting under IAS 17. Lessors will continue to classify all leases using the same classification principle as in IAS 17 and distinguish between two types of leases: operating and finance leases.

IFRS 16, which becomes effective for annual periods beginning on or after 1 January 2019, requires that lessors and lessees provide more detailed disclosures as compared with IAS 17.

The Bank plans to adopt IFRS 16 retrospectively with the cumulative effect of initially applying IFRS 16 recognized at the date of initial application. The Bank will elect to apply the standard to contracts that were previously identified as leases applying IAS 17 and IFRIC 4. The Bank will therefore not apply the standard to contracts that were not previously identified as containing a lease applying IAS 17 and IFRIC 4.

The Bank will elect to use the exemptions proposed by the standard on lease contracts for which the lease terms ends within 12 months as of the date of initial application, and lease contracts for which the underlying asset is of low value. The Bank has leases of certain office equipment (e.g., personal computers, printing and photocopying machines) that are considered of low value. The Bank is in the process of quantifying the effect of adoption of IFRS 16.

#### IFRIC Interpretation 23 Uncertainty over Income Tax Treatment

The Interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of IAS 12 and does not apply to taxes or levies outside the scope of IAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments. The Interpretation specifically addresses the following:

- ► Whether an entity considers uncertain tax treatments separately
- The assumptions an entity makes about the examination of tax treatments by taxation authorities
- ► How the entity determines taxable profit (tax loss), tax base, unused tax losses, unused tax benefits and tax rates
- ► How an entity considers changes in facts and circumstances.

An entity must determine whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments. The approach that better predicts the resolution of the uncertainty should be followed. The Interpretation is effective for annual periods beginning on or after 1 January 2019, but certain transition reliefs are available. The Bank will apply the Interpretation from its effective date. Since the Bank operates in a complex tax environment, applying the Interpretation may affect its financial statements. In addition, the Bank may need to establish processes and procedures to obtain information that is necessary to apply the Interpretation on a timely basis.

Notes to 2018 financial statements

(thousands of Russian rubles)

## 3. Summary of accounting policies (continued)

### Standards issued but not yet effective (continued)

Amendments to IFRS 9: Prepayment Features with Negative Compensation

Under IFRS 9, a debt instrument can be measured at amortized cost or at fair value through other comprehensive income, provided that the contractual cash flows are "solely payments of principal and interest on the principal amount outstanding" (the SPPI criterion) and the instrument is held within the appropriate business model for that classification. The amendments to IFRS 9 clarify that a financial asset passes the SPPI criterion regardless of the event or circumstance that causes the early termination of the contract and irrespective of which party pays or receives reasonable compensation for the early termination of the contract.

These amendments should be applied retrospectively and are effective from 1 January 2019, with early application permitted. These amendments have no impact on the financial statements of the Bank.

#### Annual improvements 2015-2017 cycle (issued in December 2017)

These improvements include:

#### IAS 12 Income Taxes

The amendments clarify that the income tax consequences of dividends are linked more directly to past transactions or events that generated distributable profits than to distributions to owners. Therefore, an entity must recognize income tax consequences of dividends in profit or loss, other comprehensive income or equity, depending on where the entity recognized the originating past operations or events.

An entity applies those amendments for annual reporting periods beginning on or after 1 January 2019, with early application permitted. When an entity first applies those amendments, it should apply them to the income tax consequences of dividends recognized on or after the beginning of the earliest comparative period. Since the Bank's current practice is in line with the amendments, the Bank does not expect any effect on its financial statements.

### Amendment to IAS 23

The amendments clarify that an entity treats as part of general borrowings any borrowing originally made to develop a qualifying asset when substantially all of the activities necessary to prepare that asset for its intended use or sale are complete.

An entity must apply these amendments to borrowing costs incurred on or after the beginning of the annual period in which an entity first applies these amendments. An entity applies those amendments for annual reporting periods beginning on or after 1 January 2019, with early application permitted. Since the Bank's current practice is in line with these amendments, the Bank does not expect any effect on its financial statements.

### 4. Significant accounting judgments and estimates

#### Judgments

In the process of applying the Bank's accounting policies, management has made the following judgments, apart from those involving estimates, which have the most significant effect on the amounts recorded in the financial statements:

The Bank uses estimates and assumptions that affect the interim reported amounts and the carrying amounts of assets and liabilities in the following financial year. Estimates and judgments are continually evaluated and are based on management's experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Management also makes certain judgments and estimates in the process of applying the accounting policies. Judgments that have the most significant effect on the amounts recognized in the financial statements and estimates that can cause a significant adjustment to the carrying amount of assets and liabilities within the next financial year include:

(thousands of Russian rubles)

## 4. Significant accounting judgments and estimates (continued)

### Judgments (continued)

### Fair value of financial instruments

The fair value of financial instruments that are not quoted in active market are determined by using valuation techniques. If fair value is determined by using valuation techniques (e.g., models), they are approved and regularly reviewed by qualified employees independent of the department where the techniques were developed. Each model is subject to mandatory certification before it is available for use; also, the models are adjusted to ensure that the results reflect actual data and comparative market prices. To the extent practical, models use only publicly accessible data; however, areas such as credit risk (own and counterparty), volatilities and correlations require management estimates. Changes in assumptions about these factors could affect the reported fair value. Additional details are provided in Note 23.

#### Losses on impairment of financial assets

The measurement of impairment losses both under IFRS 9 and IAS 39 across all categories of financial assets requires judgment, in particular, the estimation of the amount and timing of future cash flows and collateral values when determining ECL/impairment losses and the assessment of a significant increase in credit risk. These estimates are driven by a number of factors, changes in which can result in different levels of allowances. The Bank's ECL calculations are outputs of complex models with a number of underlying assumptions regarding the choice of variable inputs and their interdependencies. Elements of ECL calculation models that are considered accounting judgments and estimates include:

- The internal credit rating system used by the Bank to determine the probability of default (PD)
- ► The Bank's criteria for assessing if there has been a significant increase in credit risk and so allowances for financial assets should be measured on a lifetime ECL basis and the qualitative assessment
- The segmentation of financial assets when their ECL are assessed on a collective basis
- Development of ECL models, including various formulae and the choice of inputs
- Determination of interrelations between macroeconomic scenarios and economic inputs, such as unemployment levels and collateral values, and the effect on PDs, EADs and LGDs
- Selection of forward-looking macroeconomic scenarios and their probability weightings to derive economic inputs for ECL calculation models.

### 5. Cash and cash equivalents

Cash and cash equivalents comprise:

	2018	2017
Cash on hand	31,083	33,917
Cash balances with the CBR (other than obligatory reserves)	659,848	4,136,058
Correspondent accounts and overnight deposits with other banks		
Internal financial rating 1.0 – 2.0	5,781,359	1,522,832
Internal financial rating 2.1 – 4.0	63,543	555
Settlement accounts with trading systems	2,536,430	1,033,049
Cash and cash equivalents	9,072,263	6,726,411

(thousands of Russian rubles)

### 6. Amounts due from credit institutions

Amounts due from credit institutions comprise:

	2018	2017
Obligatory reserves with the CBR	672,818	330,058
Term deposits up to 90 days	15,945,132	9,094,607
Term deposits for more than 90 days	2,012,532	263
Security deposits with trading systems	40,729	61,697
Less – allowance for impairment	(2,910)	(18,933)
Amounts due from credit institutions	18,668,301	9,467,692

Credit institutions are required to maintain a non-interest earning cash deposit (obligatory reserve) with the CBR, the amount of which depends on the level of funds attracted by the credit institution. The Bank's ability to withdraw such deposit is significantly restricted by the Russian legislation.

Significant portion of balances in this balance sheet item (other than CBR) are attributable to the participants of the Commerzbank Group (see Note 25).

An analysis of changes in the gross carrying amount and corresponding ECL allowance on amounts due from credit institutions during the year ended 31 December 2018 is as follows:

_	Stage 1	Stage 2	Total
Gross carrying amount as at 1 January 2018 New assets originated or purchased Assets derecognized or repaid (except for write-offs)	9,424,665 18,303,142 (9,097,324)	61,960 _ (21,232)	9,486,625 18,303,142 (9,118,556)
At 31 December 2018	18,630,483	40,728	18,671,211
_	Stage 1	Stage 2	Total
Allowance for ECL as at 1 January 2018 New assets originated or purchased Assets derecognized or repaid	<b>58</b> 2,483 (995)	18 _ _	76 2,483 (995)
Changes to models and inputs used for ECL calculations	1,316	30	1,346
At 31 December 2018	2,862	48	2,910

The movements in allowance for impairment of amounts due from credit institutions during the year ended 31 December 2017 were as follows:

	2017
1 January	14,715
Charge	4,218
31 December	18,933

(thousands of Russian rubles)

## 7. Derivative financial instruments

The Bank enters into derivative financial instruments for trading purposes. The table below shows the fair values of derivative financial instruments, recorded as assets or liabilities, together with their notional amounts. The notional amount, recorded gross, is the amount of a derivative's underlying asset, reference rate or index and is the basis upon which changes in the value of derivatives are measured. The notional amounts indicate the volume of transactions outstanding at the year end and are not indicative of the credit risk.

Notional	Fair v				
. –	i an i	aiue	Notional	Fair va	alue
amount	Asset	Liability	amount	Asset	Liability
1,421,158	-	(15,755)	1,609,395	-	(63,837)
1,421,158	18,209		1,609,395	70,102	-
59,595,085	2,356,530	(321,556)	19,067,396	1,899,964	(521,453)
5,491,924	21,669	(137,276)	4,198,815	51,341	(34,980)
224.575	2.063	_	68.867	1.665	_
224,575	-	(2,064)	68,867	_	(1,665)
68 378 475	2 398 471	(476 651)	26 622 735	2 023 072	(621,935)
	1,421,158 59,595,085 5,491,924 224,575	1,421,158       18,209         59,595,085       2,356,530         5,491,924       21,669         224,575       2,063         224,575       -	1,421,158       18,209       -         59,595,085       2,356,530       (321,556)         5,491,924       21,669       (137,276)         224,575       2,063       -         224,575       -       (2,064)	1,421,158       18,209       -       1,609,395         59,595,085       2,356,530       (321,556)       19,067,396         5,491,924       21,669       (137,276)       4,198,815         224,575       2,063       -       68,867         224,575       -       (2,064)       68,867	1,421,158       18,209       -       1,609,395       70,102         59,595,085       2,356,530       (321,556)       19,067,396       1,899,964         5,491,924       21,669       (137,276)       4,198,815       51,341         224,575       2,063       -       68,867       1,665         224,575       -       (2,064)       68,867       -

Foreign and domestic in the table above stand for counterparties where foreign means non-Russian entities and domestic means Russian entities.

As at 31 December 2018, the Bank has positions in the following types of derivatives:

#### Forwards

Forward contracts are contractual agreements to buy or sell a specified financial instrument at a specific price and date in the future. Forwards are customized contracts transacted in the over-the-counter market. The Bank enters into foreign exchange forwards.

#### Swaps

Swaps are contractual agreements between two parties to exchange amounts corresponding to changes in interest and principal based on specified notional amounts. The Bank enters into interest rate swaps and cross currency swaps.

### Options

Options are contractual agreements that convey the right, but not the obligation, for the purchaser to buy or sell a specific amount of a financial instrument at a fixed price either at a fixed future date or at any time within a specified period.

#### 8. Loans to customers

Loans to customers comprise:

	2018	2017
Corporate lending Other	27,078,881 53	13,859,796 3,264
Gross loans to customers at amortized cost	27,078,934	13,863,060
Less – allowance for impairment	(35,932)	(304,186)
Loans to customers at amortized cost	27,043,002	13,558,874

Notes to 2018 financial statements

(thousands of Russian rubles)

### 8. Loans to customers (continued)

#### Allowance for impairment of loans to customers at amortized cost

An analysis of changes in the gross carrying amount and corresponding ECL related to corporate lending for the year ended 31 December 2018 is as follows:

Corporate lending	Stage 1	Stage 2	POCI	Total
Gross carrying amount as at 1 January 2018	11,236,554	2,075,552	550,954	13,863,060
New assets originated or purchased	21,839,216	_	_	21,839,216
Assets repaid	(6,649,586)	(2,075,552)	(393,836)	(9,118,974)
Transfers to Stage 2	(308,178)	308,178	_	-
Foreign exchange adjustments	495,632			495,632
At 31 December 2018	26,613,638	308,178	157,118	27,078,934
Corporate lending	Stage 1	Stage 2	POCI	Total
<u>Corporate lending</u> ECL as at 1 January 2018	Stage 1 17,320	Stage 2 4,049	<i>POCI</i> 293,193	<i>Total</i> 314,562
	Ŭ	· · · · ·		
ECL as at 1 January 2018	17,320	· · · · ·		314,562
ECL as at 1 January 2018 New assets originated or purchased	<b>17,320</b> 19,313	4,049	293,193	314,562 19,313

A reconciliation of the allowance for impairment of loans to customers by class for the year ended 31 December 2017 is as follows:

	Corporate lending	Other
At 1 January 2017	45,635	33
Charge for the year	258,542	(24)
At 31 December 2017	304,177	9
Individual impairment	293,193	_
Collective impairment	10,984	9
	304,177	9
Gross amount of loans individually determined to be impaired before deducting any individually assessed impairment allowance	550,954	_

### Collateral and other credit enhancements

The amount and type of collateral required by the Bank depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding the acceptability of types of collateral and valuation parameters.

The main types of collateral obtained are as follows:

- Cash deposits
- Guarantees
- Other assets.

Management monitors the market value of collateral and requests additional collateral in accordance with the underlying agreement during its review of the adequacy of the allowance for loan impairment.

Notes to 2018 financial statements

(thousands of Russian rubles)

## 8. Loans to customers (continued)

### Collateral and other credit enhancements (continued)

Loans are principally issued to clients in the Russian Federation operating in the following industry sectors:

	2018	2017
Manufacturing	14,633,847	9,996,920
Lease and financial services	8,193,386	2,262,901
Trade	2,633,657	238,077
Mining	1,366,431	1,361,783
Transportation	150,453	26
Individuals	53	3,264
Other	101,107	89
Total loans to customers at amortized cost	27,078,934	13,863,060

## 9. Debt securities

Debt securities comprise:

	2018	2017
Debt securities at FVPL Federal bonds of the Ministry of Finance	<b>1,739,256</b> 1,739,256	-
<b>Debt securities at FVOCI</b> Federal bonds of the Ministry of Finance Bonds issued by the CBR	<b>8,208,833</b> 4,378,052 3,830,781	- - -
<b>Debt securities available for sale</b> Federal bonds of the Ministry of Finance	-	<b>6,629,855</b> 6,629,855

An analysis of changes in the gross carrying amount and associated ECLs in relation to debt securities at FVOCI is as follows:

Debt securities at FVOCI	Stage 1	Total
Gross carrying amount as at 1 January 2018	5,279,949	5,279,949
New assets originated or purchased	5,071,827	5,071,827
Revaluation	(87,485)	(87,485)
Interest accrued	376,586	376,586
Interest received	(396,041)	(396,041)
Assets repaid	(2,036,003)	(2,036,003)
At 31 December 2018	8,208,833	8,208,833
Debt securities at FVOCI	Stage 1	Total
ECLs as at 1 January 2018	9,377	9,377
New assets originated or purchased	1,211	1,211
Assets repaid	(1,421)	(1,421)
Changes to models and inputs used for ECL calculations	436	436
At 31 December 2018	9,603	9,603

Notes to 2018 financial statements

(thousands of Russian rubles)

## 10. Property and equipment

The movements in property and equipment were as follows:

	Leasehold improvements	Computers and office equipment	Total
Cost 31 December 2017	17,452	198,563	216,015
Additions	- -	26,860	26,860
Disposals and write-offs	_	(2,788)	(2,788)
31 December 2018	17,452	222,635	240,087
Accumulated depreciation			
31 December 2017	(5,204)	(168,576)	(173,780)
Depreciation charge	(580)	(21,035)	(21,615)
Disposals and write-offs		2,698	2,698
31 December 2018	(5,784)	(186,913)	(192,697)
Net book value			
31 December 2017	12,248	29,987	42,235
31 December 2018	11,668	35,722	47,390
	Leasehold	Computers and office	<b>T</b> . (.)
Cast	Leasehold improvements		Total
Cost 31 December 2016	improvements	and office	Total
		and office equipment	
31 December 2016	improvements	and office equipment 193,820	244,750
31 December 2016 Additions	improvements 50,930	and office equipment 193,820 13,313	244,750 13,313
<b>31 December 2016</b> Additions Disposals and write-offs	improvements 50,930 (33,478)	and office equipment 193,820 13,313 (8,570)	244,750 13,313 (42,048)
<b>31 December 2016</b> Additions Disposals and write-offs <b>31 December 2017</b>	improvements 50,930 (33,478)	and office equipment 193,820 13,313 (8,570)	244,750 13,313 (42,048)
31 December 2016AdditionsDisposals and write-offs31 December 2017Accumulated depreciation	improvements 50,930 - (33,478) 17,452 (15,275) (851)	and office equipment 193,820 13,313 (8,570) 198,563	244,750 13,313 (42,048) 216,015
31 December 2016AdditionsDisposals and write-offs31 December 2017Accumulated depreciation31 December 2016	improvements 50,930 (33,478) 17,452 (15,275)	and office equipment 193,820 13,313 (8,570) 198,563 (158,448)	244,750 13,313 (42,048) 216,015 (173,723)
31 December 2016         Additions         Disposals and write-offs         31 December 2017         Accumulated depreciation         31 December 2016         Depreciation charge	improvements 50,930 - (33,478) 17,452 (15,275) (851)	and office equipment 193,820 13,313 (8,570) 198,563 (158,448) (17,274)	244,750 13,313 (42,048) 216,015 (173,723) (18,125)
31 December 2016AdditionsDisposals and write-offs31 December 2017Accumulated depreciation31 December 2016Depreciation chargeDisposals and write-offs	improvements 50,930 - (33,478) 17,452 (15,275) (851) 10,922	and office equipment 193,820 13,313 (8,570) 198,563 (158,448) (17,274) 7,146	244,750 13,313 (42,048) 216,015 (173,723) (18,125) 18,068
31 December 2016AdditionsDisposals and write-offs31 December 2017Accumulated depreciation31 December 2016Depreciation chargeDisposals and write-offs31 December 2017	improvements 50,930 - (33,478) 17,452 (15,275) (851) 10,922	and office equipment 193,820 13,313 (8,570) 198,563 (158,448) (17,274) 7,146	244,750 13,313 (42,048) 216,015 (173,723) (18,125) 18,068

### 11. Taxation

Income tax expense comprises:

	2018	2017
Current income tax expense	298,617	729,426
Deferred income tax expense/(benefit)	95,079	(436,141)
Income tax expense	393,696	293,285

Russian legal entities have to file individual corporate income tax declarations to the tax authorities. The standard income tax rate for companies (including banks) was 20% in 2018 and 2017. In 2018 and 2017, the income tax rate applicable to interest (coupon) income on state bonds was 15%.

Notes to 2018 financial statements

(thousands of Russian rubles)

## 11. Taxation (continued)

The effective income tax rate differs from the statutory income tax rates. A reconciliation of the income tax expense based on the statutory rate with actual is as follows:

	2018	2017
Profit before tax	<b>1,979,035</b> 20%	<b>1,307,903</b> 20%
Statutory tax rate Theoretical income tax expense at the statutory rate	395,807	<u>261,581</u>
Income on certain types of securities taxed at different rates	(23,848)	(21,627)
Net non-deductible expenditures	21,737	53,331
Income tax expense	393,696	293,285

	2016	Origination an temporary In the statement of profit or loss	In other comprehen-	2017	Impact of adopting IFRS 9	temporary In the	nd reversal of differences In other comprehen- sive income	2018
Tax effect of deductible/taxable temporary differences		-				-		
Loans and advances to								
customers Allowance for Ioan	134,659	3,011	-	137,670	-	(128)	-	137,542
impairment	(142,513)	74,657	_	(67,856)	(576)	(4,114)	_	(72,546)
Accrued administrative and other operating	(142,010)	14,007	_	(07,000)	(370)	(4,114)	_	(12,040)
expenses Revaluation of derivative financial instruments at	29,250	(14,753)	-	14,497	-	(3,585)	-	10,912
fair value	(641,939)	361.712		(280,227)		(104,137)		(384,364)
Debt securities	(15,397)	(5,258)	(14,505)	(35,160)	_	15,071		(7,534)
Accrued fee and	(10,007)	(0,200)	(14,000)	(00,100)		10,071	12,000	(7,004)
commission income	(2,060)	5,200	_	3,140	_	704	_	3.844
Provisions	4,497	543	_	5,040	_	979	_	6,019
Property and equipment	(13,297)	11,029	-	(2,268)	-	131	-	(2,137)
Net deferred tax liability	(646,800)	436,141	(14,505)	(225,164)	(576)	(95,079)	12,555	(308,264)
Unrecognized deferred tax asset	(134,482)			(134,482)				(134,482)
Recognized deferred income tax liability	(781,282)	436,141	(14,505)	(359,646)	(576)	(95,079)	12,555	(442,746)

(thousands of Russian rubles)

## 12. Credit loss income/(expense) and other impairment and provisions

The table below shows the ECL charges on financial instruments recorded in the statement of profit or loss for the year ended 31 December 2018:

	Note	Stage 1	Stage 2	POCI	Total
Amounts due from credit institutions	6	2,804	30	_	2,834
Loans to customers at amortized cost	8	8,485	(4,049)	(283,066)	(278,630)
Debt securities at FVOCI	9	226	_	_	226
Letters of credit and guarantees	17	-	3,172	-	3,172
Loan commitments	17	2,124	(5,999)		(3,875)
Total credit loss expense	-	13,639	(6,846)	(283,066)	(276,273)

In 2018 and 2017, the Bank had no allowances for impairment of non-financial assets.

## 13. Other assets and liabilities

Other assets comprise:

2018	2017
43,128	530
15,497	23,144
58,625	23,674
17,080	20,714
9,926	6,327
4,382	2,621
5,677	556
37,065	30,218
	43,128 15,497 <b>58,625</b> 17,080 9,926 4,382 5,677

Other liabilities comprise:

	2018	2017
Other financial liabilities		
Deferred income on guarantees	3,944	4,282
Other financial liabilities	18,385	36,269
Other non-financial liabilities	22,329	40,551
Liabilities to employees	140,594	149,834
Settlements with other creditors	49,875	55,335
Settlements on taxes	26,863	21,574
Other non-financial liabilities	8,710	27
Other liabilities	226,042	226,770

## 14. Amounts due to credit institutions

Amounts due to credit institutions comprise:

	2018	2017
Current accounts	2,624,340	212,471
Term deposits and loans	22,549,886	3,395,185
Amounts due to credit institutions	25,174,226	3,607,656

Significant portion of balances in this balance sheet item is attributable to the participants of the Commerzbank Group (see Note 25).

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(thousands of Russian rubles)

### 15. Amounts due to customers

Amounts due to customers include the following:

	2018	2017
Current accounts	16,998,692	14,882,273
Term deposits	11,950,420	6,252,104
Amounts due to customers	28,949,112	21,134,377

An analysis of customer accounts by economic sector is as follows:

	2018	2017
Manufacturing	13,603,928	8,708,165
Trade	9,979,466	9,054,458
Finance	1,017,672	910,724
Construction	744,572	347,962
Transportation	348,597	321,498
Individuals	16	18
Other	3,254,861	1,791,552
Amounts due to customers	28,949,112	21,134,377

## 16. Equity

(In thousands of Russian rubles, except for number of shares)	Number of outstanding shares	Share capital	Share premium	Total
At 1 January 2017, 31 December 2017 and 31 December 2018	43,112	2,535,833	1,291,839	3,827,672

The amounts above are adjusted for the hyperinflation effect during the period prior to 1 January 2003.

The share capital of the Bank consists of ordinary shares. As at 31 December 2018 and 31 December 2017, all issued ordinary shares were fully paid. All ordinary shares have the nominal value of RUB 50 thousand per share (2017: RUB 50 thousand per share). Each share carries one vote.

The share capital of the Bank was contributed by shareholders in Russian rubles and they are entitled to dividends and capital distributions in Russian rubles.

All ordinary shares issued are owned by Commerzbank AG.

Share premium represents the excess of capital contributions over the nominal value of shares issued.

In accordance with Russian legislation, the Bank distributes profits as dividends or transfers them to reserves on the basis of statutory financial statements prepared in accordance with Russian Accounting Rules.

Other reserves within equity include RUB 341,210 thousand of the financial support provided by the shareholder for no consideration (2017: RUB 341,210 thousand) and RUB 383,139 thousand of the merger provision (2017: RUB 383,139 thousand). The merger provision represents the excess of net assets over the par value of the shares issued in the process of merger with ZAO Dresdner Bank in 2010.

In 2018 the Bank declared and paid dividends for 2017 totaling RUB 2,000,000 thousand (RUB 46,391 per share). In 2017 the Bank declared and paid dividends for 2016 totaling RUB 1,400,000 thousand (RUB 32,474 per share).

#### Fair value reserve

The reserve records changes in the fair value of investments available for sale (before 1 January 2018) and financial assets at FVOCI (after 1 January 2018).

Notes to 2018 financial statements

(thousands of Russian rubles)

# 17. Commitments and contingencies

### **Operating environment**

Russia continues economic reforms and the development of its legal, tax and regulatory frameworks as required by a market economy. The future stability of the Russian economy is largely dependent upon these reforms and developments and the effectiveness of economic, financial and monetary measures undertaken by the government.

The Russian economy has been negatively impacted by volatile oil prices and sanctions imposed on Russia by a number of countries. The ruble interest rates remain high. The combination of the above resulted in reduced access to capital, a higher cost of capital, and increased uncertainty regarding economic growth, which could negatively affect the Bank's future financial position, results of operations and business prospects. Management believes it is taking appropriate measures to support the sustainability of the Bank's business in the current circumstances.

### Legal

In the ordinary course of business, the Bank is subject to legal actions and complaints. Management believes that the ultimate liability, if any, arising from such actions or complaints will not have a material adverse effect on the financial condition or the results of future operations of the Bank.

### Taxation

Russian tax legislation as currently in effect is vaguely drafted and is subject to varying interpretations, selective and inconsistent application and changes, which can occur frequently and may apply retrospectively. Management's interpretation of legislation as applied to the Bank's activities may be challenged by the relevant regional or federal authorities. Recently, the Russian tax authorities have been taking a more assertive position in their interpretation of legislation. As a result, the approaches to calculation of taxes that have not been challenged in the past may be challenged during future tax audits.

During 2018, the Bank entered into transactions with various financial instruments. Russian tax legislation in respect of transactions with financial instruments is vaguely drafted and is subject to uncertainty and lack of interpretive guidance, which often results in different interpretations of tax norms by the tax authorities and taxpayer. In this regard, management's interpretation of such legislation as applied to the procedure for determining the tax base for income tax on such transactions, including economic feasibility, may be challenged by the tax authorities at any time in the future, which may result in a heavier tax burden on the Bank.

The Russian transfer pricing legislation allows the tax authorities to apply transfer pricing adjustments and impose additional liabilities for income tax and value-added tax in respect of "controlled" transactions, where the transaction price differs from the range of market prices. The list of "controlled" transactions includes transactions concluded between related parties (Russian and foreign) as well as certain types of transactions between unrelated parties that are considered to be the same as controlled transactions. Special transfer pricing rules apply to transactions with securities and derivative financial instruments.

Management believes that the Bank complies with the requirements of the Russian transfer pricing legislation with regard to controlled transactions, including proper preparation and presentation of notifications and transfer pricing documentation to the tax authorities, confirming that the Bank used market prices for controlled transactions.

As at 31 December 2018, management of the Bank believes that its interpretation of the relevant legislation is appropriate and that the Bank's tax, currency and customs positions should be supported by relevant authorities and courts.

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# 17. Commitments and contingencies (continued)

### **Commitments and contingencies**

As at 31 December, the Bank's commitments and contingencies comprised the following:

	2018	2017
Credit related commitments		
Loan commitments	8,687,020	10,015,347
Letters of credit and financial guarantees	18,076,672	18,943,942
Non-financial guarantees	3,633,240	3,634,574
	30,396,932	32,593,863
Operating lease commitments		
Not later than 1 year	131,980	46,902
Later than 1 year but not later than 5 years	16,080	36,483
	148,060	83,385
Allowances for ECL for credit related commitments	(30,094)	(25,198)
Deposits held as collateral against letters of credit	62,898	331,377
Deposits held as collateral against guarantees	63,067	8,514

An analysis of changes in the ECLs during the year ended 31 December 2018 is as follows:

Loan commitments	Stage 1	Stage 2	Total
ECLs as at 1 January 2018	3,495	5,999	9,494
New exposures	3,845	_	3,845
Expired exposures	(485)	(5,999)	(6,484)
Changes to models and inputs used for ECL calculations	(1,236)		(1,236)
At 31 December 2018	5,619		5,619
Letters of credit and guarantees		Stage 2	Total

ECLs as at 1 January 2018	21,303	21,303
New letters of credit	3,710	3,710
Expired exposures	(18,166)	(18,166)
Changes to models and inputs used for ECL calculations	17,628	17,628
At 31 December 2018	24,475	24,475

### 18. Net interest income

Net interest income comprises:

Net merest income complises.	2018	2017
Financial assets at amortized cost	10.1.0.10	0.40,000
Amounts due from credit institutions Loans to customers	434,040 898,785	249,282 951,313
Financial assets at fair value through other comprehensive income		
Debt securities	376,696	466,688
Interest income calculated using the effective interest rate	1,709,521	1,667,283
Debt securities at fair value through profit and loss	117,261	_
Other interest income	117,261	-
Total interest income	1,826,782	1,667,283
Amounts due to customers	(266,997)	(432,302)
Amounts due to credit institutions	(116,401)	(81,127)
Interest expense	(383,398)	(513,429)
Net interest income	1,443,384	1,153,854

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### 19. Net fee and commission income

Net fee and commission income comprises:

-	2018	2017
Settlement operations	170,601	151,058
Acting as currency control agent	132,990	115,177
Guarantees issued	162,121	131,893
Letters of credit	97,103	106,051
Cash operations	943	1,286
Other	36,229	29,663
Fee and commission income	599,987	535,128
Guarantees received	(69,182)	(44,323)
Settlement operations	(12,963)	(12,859)
Transactions with securities and foreign currency	(26,683)	(29,216)
Letters of credit	-	(317)
Other	(9,283)	(12,509)
Fee and commission expense	(118,111)	(99,224)
Net fee and commission income	481,876	435,904

### 20. Other income

Substantial portion of other income is related to transactions with related parties (Note 25) involving the provision of structural and trade financing services and services related to issuance of loans and transactions with derivatives and foreign currencies.

# 21. Personnel and other operating expenses

Personnel and other operating expenses comprise:

	2018	2017
Salaries, bonuses and other employee benefits	577,417	531,955
Social security costs	90,639	111,604
Personnel expenses	668,056	643,559
Expenses on services provided by Commerzbank AG	343,884	286,573
Operating lease expenses for premises and equipment	169,384	158,138
Other expenses related to maintenance of premises and equipment	70,270	88,016
Telecommunications	49,057	46,327
Taxes other than income tax	28,672	12,076
Professional services	25,424	24,635
Depreciation of premises and equipment	19,324	18,126
Insurance expenses	14,508	16,446
Entertainment expenses	7,854	3,518
Business trip expenses	7,165	6,591
Other	30,713	42,585
Other operating expenses	766,255	703,031

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### 22. Risk management

### Introduction

The Bank designed and approved a risk management strategy, which is a framework document determining strategical principles of risk management as well as an integral part of the Bank's corporate governance system. The risk management strategy is reflective of the fact that the Bank is a member of the Commerzbank Group and, therefore, its risk management strategy accounts for and complies with the business strategy of the Bank, which, in its turn, is part of the Group's business strategy, in particular, the CC-CI segment business strategy. The risk management strategy of the Bank reflects the risk management approaches that are closely integrated with the Group's policy in this regard. Controls/risk management and all internal policies, recommendations and methodologies are set at the level of the Commerzbank Group and are obligatory for all Commerzbank Group entities, including the Bank. The Risk Director is responsible for compliance with the risk management principles determined by the Board of Managing Directors of the Commerzbank Group. The Risk Director regularly reports to the Risk Management Committee of the Supervisory Board and to the Board of Managing Directors of the Commerzbank Group.

The principles described in the Bank's risk strategy form a basis for designing risk and capital management procedures and developing the Bank's internal risk management rules. The document covers all significant risks. The Bank's risk management strategy is based on the results of the risk inventory, which is carried out at least annually or when the Bank's risk profile changes.

The governing principle of the Bank's risk strategy is allocation of the Bank's risk management resources while ensuring the established levels of risk acceptance and liquidity. The analysis of the risk acceptance level is a key element of overall management of the banking operations and of the Bank's internal capital adequacy assessment procedure (ICAAP).

The risk and capital management process is based on the "no conflict of interests" principle and the segregation of functions for the units responsible for analysis, measurement and control of risks and the units engaged in transactions and deals exposed to risks. The Bank seeks to create a "risk culture", when control over risk becomes an objective and responsibility of each and every employee of the Bank.

The risk management function is deemed as a strategic partner closely cooperating with the Bank's units engaged in principal banking activities. The risk management function contributes to this process ensuring an efficient, proactive and comprehensive risk management.

The Bank's risk management relies on compliance with the "three lines of defense" principle.

- ► The first line of defense is provided by the Bank's departments (segments/functional units) and employees responsible for identification of risks and risk management at work in line with the consistent risk management standards and policy of the Bank.
- The second line of defense is provided by the risk management function, which is responsible for control over credit, market, operational and liquidity risks together with units of the Bank that monitor other risks outside the competence of the risk management function. Such units provide regular reports on risk monitoring in the area of their responsibility to the head of the risk management function. At this stage of risk management, it is necessary to determine monitoring standards for each type of risk, implement such standards, create the respective controls and organize risk analysis and assessment.
- ► The third line of defense includes internal supervision functions (internal audit). Their objective is to provide an independent guarantee with regard to risk management processes and actions taken by the Bank and, therefore, to measure the effectiveness of the first and second lines of defense.

The risk management cycle includes the following:

- Identification, measurement and determination of the acceptable level of risks inherent in banking operations and identification of typical circumstances that may result in losses and (or) liquidity deterioration due to adverse events related to internal and (or) external factors of the Bank's operations
- Risk monitoring and control. Continuous monitoring of banking risks, review for compliance with the existing limits and criteria; risk management in accordance with the Bank's approved strategy
- ► Allocation of economic capital. Assessment of returns considering significant risks, change of the Bank's activities and established risk appetite, taking into account the historical retrospective of risks and returns
- Providing reports on all the above issues to the executive bodies and the Supervisory Board of the Bank.

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# 22. Risk management (continued)

### Introduction (continued)

The Bank defines risk as a threat of possible losses or profit lost due to internal or external factors. In the course of risk management, the Bank distinguishes measurable and non-measurable risks. Measurable risks are risks, the amounts of which are included in the financial statements or statutory capital requirements, while non-measurable risks include reputational risk and compliance risk.

Risk controls are intended to ensure compliance with the internal minimal standard of accepting (economic) risk with account for the planned portfolio development and realistic fluctuations of risk parameters. Liquidity risk controls are based on the liquidity gap profile that defines the expected future net liquidity position through receipts to the Bank's balance sheet accounts and off-balance sheet accounts. Compliance risk controls are based on the Bank's expectations that the Bank, its customers and partners will comply with the existing laws, methodological guidelines and market standards (both international and domestic). The Bank understands and acknowledges business risks, in particular, risks associated with economic crimes, primarily, risks of money laundering and terrorism financing. The Bank is also aware that its customers might use banking products and services for illegal purposes, that is why the Bank regularly assesses risks and follows the Group's policy in this area, including corporate-wide approaches and controls to mitigate the risks. The Bank will not enter into transactions or do business if it is aware of the counterparties' suspected or actual support of illegal activities, either direct or indirect. This principle extends to individuals and legal entities who intentionally participate in illegal activities or behave unlawfully. The Bank shall not tolerate violation of law or failure to comply with methodological guidelines and rules. As a member of the Commerzbank Group, the Bank is committed to the spirit and letter of all existing laws, guidelines and market standards. The Bank shall not run business without an adequate system for preventing, identifying and curbing illegal activities.

The annual risk inventory, which is an integral component of the ICAAP, is performed to identify the Bank's riskaccepting capacity and relevant types of risk. While performing the risk inventory procedure in 2018, the Bank used the bottom-up and top-down approach, i.e. it assessed the risk profile in respect of all existing departments and business units of the Bank as well as for all lines of operating activities (trade and sales, commercial banking, clearing and settlements, issuing and servicing bank cards) and the Bank's activities in general (including non-financial activities). This approach ensures that the risk assessment will be complete, i.e. it will cover all relevant risk factors; it helps to identify risks and assess their significance as well as determine the risk owners. A report on significant risks identified is presented to the Management Board of the Bank and forms a basis for determining the Bank's risk strategy and risk appetite (i.e. the acceptable level of exposure).

The risk appetite is defined as the maximum risk that the Bank is ready and able to accept (apart from inherent risks) in order to achieve its business goals without threat to its existence. The maximum risk that the Bank is ready to accept is limited by the following requirements:

- ► Compliance with the internal minimal standard for accepting (economic) risk (the risk-acceptance capacity is described in the internal regulation "Risk Resilience Policy")
- Ensuring the Bank's solvency and structural liquidity at any time.

According to the requirements of the Basel Accord, which are mandatory for all European credit institutions, the Commerzbank Group (and the Bank, which is a subsidiary of the Group) has developed and implemented a business strategy aimed at managing risks that are significant for the Bank. Based on the scale and structure of the banking operations as well as the market positions of the Bank, significant risks include financial risks (measurable risks), which are the risks analyzed using mathematical methods, and non-financial risks. Measurable risks are controlled by the structural divisions responsible for asset management.

As a result of the risk inventory procedure, the following risks of the Bank have been acknowledged as significant in 2018:

- Credit risk
- Market risk (including interest rate risk of the bank portfolio)
- Operational risk
- Business risk
- Reputational risk
- Compliance risk
- ► Liquidity risk.

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# 22. Risk management (continued)

### Credit risk

### Principles and measurement

The risk management of the Group is aimed at maintaining a secure level of the Bank's share capital and ensuring continuous control over the liquidity risks. The functional divisional structure, comprising Credit Risk, Market and Liquidity Risk, Risk Controlling & Capital Management as well as Intensive Care, ensures the comprehensive scaling, evaluation and managing of all risk types across segments and across all entities, including the Bank.

The closely-related methods, models and stress testing as well as comprehensive knowledge and experience ensure compliance with the risk management requirements, focusing on, among other things, on concentration of risks, sensitivity of the portfolio and an overall risk-optimized capital allocation. In the course of risk management, the Bank anticipates regulatory changes, initiates, if necessary, strategic changes and promptly implements new standards.

The Bank regularly performs internal audits. It scrutinizes the portfolio approval procedure and its quality. The risk management function regularly holds the risk committee meetings to assess all potential risk implications.

The credit risk department of the Bank monitors credit risk. Its responsibilities include credit risk analysis and management, including environmental and social risk for all types of counterparties. The credit risk department comprises managers who are responsible for certain business lines and manage certain portfolios and experts who support both managers and the business in general, providing different risk management tools, e.g., credit risk management systems, policies and models, and preparing reports. When assessing credit risk, the Bank closely cooperates with Commerzbank AG in Frankfurt am Main.

According to IFRS 9, impairment of loans and securities exposed to credit risk and not measured at fair value through profit or loss is recognized using a three-stage model based on ECLs. The Bank includes the following financial instruments in the scope of the impairment model:

- Financial instruments in the form of loans and advances as well as debt instruments measured at amortized cost
- Financial assets in the form of loans and advances as well as debt instruments measured at fair value through profit or loss (FVPL)
- ► Irrevocable credit related commitments, which are not measured at fair value through profit or loss in accordance with IFRS 9
- Financial guarantees within the scope of IFRS 9 that are not measured at fair value through profit or loss.

The ECL model application mechanism is summarized below:

- Stage 1: 12-month ECL are calculated as a part of lifetime ECL (LTECL) and represent the ECL arising from defaults on a financial instrument that may occur within 12 months after the reporting date. When calculating the 12-month ECL, the Bank relies on the expectation of a default within the 12 months following the reporting date. The probability of default for the 12 months is applied to exposure at default (EAD) and multiplied by the expected loss given default (LGD) and then discounted by an approximation to the original EIR.
- Stage 2: When a loan has shown a significant increase in credit risk since origination, the Bank records an allowance for the LTECL. The calculation principles are similar to those explained above, including a possibility to use multiple scenarios, but PDs and LGDs are estimated over the lifetime of the instrument. The expected cash shortfalls are discounted by an approximation to the original EIR.
- Stage 3: For credit-impaired loans, the Bank recognizes an allowance for impairment in the amount equal to the lifetime ECLs. The calculation method is similar to that used for Stage 2 assets, with the PD set at 100%. The criterion for this classification is the definition of a default in accordance with Article 178 of the Capital Requirements Regulation. The following events may indicate that a customer is not able to perform its obligations:
  - Imminent insolvency (90 days past due)
  - ► The Bank participates in the financial recovery/restructuring of a customer and either pays or does not pay the restructuring contributions
  - The Bank demanded immediate discharge of liabilities
  - ► The customer is subject to bankruptcy procedures:
    - POCI: Purchased or originated credit-impaired financial assets are assets that are credit-impaired at initial recognition. For such assets, the Bank recognizes the cumulative changes in lifetime

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ECLs since initial recognition, based on a probability weighting of the four scenarios, discounted by the credit adjusted EIR.

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# 22. Risk management (continued)

### Credit risk (continued)

Loan commitments and letters of credit: When estimating LTECLs for undrawn loan commitments, the Bank estimates the expected portion of the loan commitment that will be drawn down over its expected life. The ECL is then calculated as the present value of the expected cash shortfalls if the loan is drawn down, based on a probability weighting of the four scenarios. The expected cash shortfalls are discounted at an approximation to the expected EIR on the loan. For credit cards and revolving credit facilities that include both a loan and an undrawn loan commitment, ECLs are calculated and presented together with the loan. For loan commitments and letters of credit, the ECLs are recognized within allowances.

Financial guarantee contracts: The Bank's liability under each guarantee is measured at the higher of the amount initially recognized less cumulative amortization recognized in the statement of profit or loss and the ECL allowance. For this purpose, the Bank estimates ECLs based on the present value of the expected payments to reimburse the holder for a credit loss that it incurs. The cash shortfalls are discounted by the risk-adjusted interest rate relevant to the exposure. The calculation is made using a probability weighting of the four scenarios. The ECLs related to financial guarantee contracts are recognized within allowances.

#### Probability of default

In accordance with IFRS 9, credit risk (probability of default) is calculated for each transaction on the date of acquisition. There are detailed requirements to determine the acquisition date (e.g., transfer of the acquisition date of the credit facility to the date of drawdowns under this credit facility). When assigning a loan to a certain stage, it is necessary to consider all information available as at the reporting date, including all expected future events, for example, expectations for macroeconomic developments.

A system of ratings comprises 25 levels for loans not in default and five default classes.

The rating assigning methods are subject to regular testing and review in order to reflect the up-to-date forecasts in the light of all actual defaults.

The internal ratings scale and mapping of external ratings are as follows:

Internal financial rating S&P equivalent	1.0-1.2 AAA	1.4 AA+	1.6 AA, AA-	1.8 A+, A	2.0 A-	2.2 BBB+	2.4 BBB	2.6 BBB	2.8 BBB-
Internal financial rating	3.0	3.2-3.4	3.6	3.8-4.0	4.2-4.6	4.8-5.0	5.2-5.4	5.6-5.8 CCC.	>6
S&P equivalent	BB+	BB	BB-	B+	В	B-	CCC+	CC-	C, D

Write-off

The write-off of a financial asset, for which the Bank no longer expects repayment, is considered to be derecognition of the asset.

#### Modification of loan terms

The Bank sometimes makes concessions or modifies the original terms of loan agreements due to financial difficulties encountered by a borrower, rather than forecloses or otherwise enforces collection of collateral. The Bank treats a loan as restructured if such concessions or modifications are provided as a result of the borrower's present or expected financial difficulties and the Bank would not have agreed to them if the borrower's financial position were good. The evidence of financial difficulties includes failure to comply with covenants or significant concerns expressed by the credit risk department. Loan restructuring may involve extending the payment arrangements and the agreement of new lending conditions. Once the contractual terms have been renegotiated, any impairment losses are measured using the original EIR as calculated before the modification of contractual terms. The Bank's policy provides for continuous monitoring of restructured loans to analyze the probability of payments in the future. Decisions to derecognize or reclassify loans to another stage are made on a case-by-case basis. If, as a result of such procedures, the Bank identifies a loss event in relation to a loan, it will be disclosed and managed as an impaired restructured asset until it is repaid or written off.

The LTECL is usually used as an amount of impairment required for Stage 3 defaulted financial instruments.

Financial instruments which were credit-impaired at initial recognition in accordance with the above-mentioned definition (purchased or originated credit-impaired, or POCI) are outside the three-stage model and, therefore, are not assigned to any of the three stages. At initial recognition, such financial instruments are recognized at fair value before impairment, using an EIR adjusted for credit risk. Impairment recognized in the subsequent periods corresponds to the

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cumulative change in the LTECL since the initial recognition. The LTECL remains the basis for the measurement even if the value of the financial instrument grows.

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### 22. Risk management (continued)

### Credit risk (continued)

#### Exposure at default

EAD is based on the amounts that are expected to be payable at the time of default. For loans, such amount will be their nominal value. For credit related commitments, the Bank includes amounts of all drawdowns plus the amount of all funds that may be used in the future by the time of default, if it occurs.

#### Loss given default

Loss given default (LGD) is an expected extent of loss arising on default. LGD is expressed as a loss percentage per unit of exposure. The LGD depends on the type of counterparty, type of liability and existence of collateral or other credit enhancements.

#### Determination of expected credit losses

The Bank calculates the LTECL as the probability-weighted, unutilized expected value of future credit losses over the total remaining life of the respective financial instrument, i.e. the maximum contractual term (including any renewal options) during which the Bank is exposed to credit risk. The 12-month ECLs used for the recognition of impairment in Stage 1 comprise a portion of the LTECL that results from default events, which are possible within 12 months after the reporting period. The ECLs for Stage 1 and Stage 2 as well as for insignificant financial instruments in Stage 3 are calculated on an individual basis, taking into account statistical risk parameters. These parameters are determined on the basis of the Basel IRB approach and are adjusted to meet the requirements of IFRS 9.

The LGD is the forecasted loss given default that is expressed as a percentage of the EAD, taking into account collateral and the capital recovery potential on the unsecured portion. The Bank's estimates, which are made specifically for different types of collateral and customer groups, are determined using historical portfolio data and diverse external information, such as indices and data regarding the development of the purchasing power. The EAD is calculated on the basis of expected utilization of a loan as at the default date, taking into account a (partial) drawdown of open credit facilities. All risk parameters derived from the Bank's internal models have been adjusted to meet the specific requirements of IFRS 9, and the forecast horizon has been extended accordingly to cover the entire life of the financial instruments. For example, the forecast for the development of the exposure over the entire life of the financial instrument also includes, in particular, contractual and statutory termination rights.

For loan products that consist of a utilized amount of loan and an open credit facility and for which an exposure to the credit risk in normal business circumstances is not limited by the contractual notification period (this mostly relates to the Bank's revolving products without a contractually agreed repayment structure, e.g., overdrafts and credit cards), the LTECL is calculated using a period that reflects the Bank's expectations in respect of the customer's behavior and typically exceeds the maximum contractual period. The LTECL for these products is calculated on the basis of actual historical losses to ensure that the calculation is empirically correct in accordance with IFRS 9. As a rule, the Bank estimates the risk parameters in accordance with IFRS 9 based not only on historical default information but also on the current economic environment (at a certain point in time) and forecast information. Such estimate usually involves the analysis of the effect the Bank's macroeconomic forecasts will have on the amount of the ECL and the inclusion of this effect in the calculation of the ECL. For this purpose, the Bank uses a baseline scenario, which relies on the applicable consensus forecast (forecasts of different banks in respect of significant macroeconomic factors, such as GDP growth and the unemployment rate). The baseline scenario is then supplemented with macroeconomic parameters that are relevant for the model. The transformation of the baseline macroeconomic scenario into the scenario considering the effects on the risk parameters is based on statistically derived models. Where necessary, expert-based assumptions are added to these models. Potential effects from non-linear correlations between different macroeconomic scenarios and the ECL are mitigated by using a separately determined adjustment factor. All parameters used when determining the ECL are regularly validated by an independent department (usually once a year). If needed, they are adjusted accordingly.

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# 22. Risk management (continued)

### Credit risk (continued)

#### Significant increase in risk of default

According to the Bank's rating system, the PD includes all available guantitative and gualitative information relevant to the forecast of the risk of default. As a rule, the metric is based on a statistical sample and available weighted indicators. The PD adjusted in accordance with IFRS 9 takes into account not only historical information and the current economic environment, but also, inter alia, forecast information such as the expected changes in macroeconomic conditions. Consequently, the Bank uses the PD only as a reference for determining whether the risk of default on a financial instrument has risen significantly since the date of its initial recognition. Analysis of the respective transition criteria forms a basis for the Group-wide robust credit risk management processes and procedures (in particular, early identification of credit risk, control over overdrafts and the re-rating process) and allows the Bank to identify the risk of default on timely basis and in a reliable manner based on objective criteria. To determine whether the risk of default increased significantly from the date of initial recognition, as at the end of the reporting period the Bank performs an analysis, which includes comparison of the observable probability of default over the remaining life of the financial instrument (LTPD) and the life-time PD expected as at the date of initial recognition. In accordance with IFRS, for certain sub-portfolios, the initial and current PD are compared based on the probability of default within 12 months after the end of the reporting period (12-month PD). In these cases, the Bank uses the equivalence analysis to demonstrate that no significant fluctuations took place as compared with an assessment using the life-time PD. To determine whether the PD increased significantly from the date of initial recognition, the Bank sets thresholds that are based on a statistical procedure. These thresholds are differentiated by rating models and represent a maximal degree of deviation from the average change of the PD. In order to ensure that classification to a certain stage is economically correct, the Bank takes into account factors specific to the transaction, including the PD at the date of initial recognition, the term to date and the remaining term of the transaction.

Credit risk is the risk that the Bank would incur a loss because its customers, clients or counterparties failed to discharge their contractual obligations. As a rule, the credit risk arises from commercial loans and advances, and credit related commitments arising from such lending activities, but it may also arise from other lending instruments, such as financial guarantees and letters of credit.

The Bank is also exposed to other types of credit risk that relate to its trading activities (trading portfolio risk), including transactions with derivatives, settlements with counterparties and reverse repurchase of loans.

Credit risk is the most significant for the Bank's operations; management therefore carefully manages its exposure to credit risk. The credit risk management team which reports to the Board of Directors of Commerzbank AG has a key role in credit risk management and monitoring.

#### Measurement of credit risk

#### Financial assets (including loan commitments and guarantees)

The estimation of the credit exposure is complex and requires the use of models, as the value of a product varies with changes in market variables, expected cash flows and changes over time. The assessment of credit risk of a portfolio of assets also includes estimation of such factors as the probability of default.

The Bank uses different models to measure credit risk. These rating and scoring models are used for the entire loan portfolio and form a basis for measuring the risk of default. In measuring credit risk for loans and advances at a counterparty level, the Bank considers the following components:

- > The internal credit rating model, which assigns a rating to determine the probability of default
- ► The internal criteria for determining whether the credit risk increased significantly in order to calculate an allowance for a financial asset based on LTECL derived from the qualitative assessment
- > The segmentation of financial assets when their ECLs are assessed on a collective basis
- Development of ECL models, including various formulae and the choice of inputs
- Determination of relationship between macroeconomic scenarios and economic inputs, such as unemployment rates and collateral values, and the effect on PDs, EADs and LGDs
- Selection of forecast macroeconomic scenarios and determining their probability to derive the economic inputs into the ECL models.

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# 22. Risk management (continued)

### Credit risk (continued)

The Bank sets credit risk limits and, if concentration of the credit risk is identified, controls them (in particular, for individual counterparties and groups of counterparties, industries and countries).

The Bank structures the levels of credit risk by placing limits on the amounts of risk accepted in relation to one borrower, groups of borrowers, and industry and geographical segments.

Such risks are monitored on a regular basis and are subject to an annual or, if necessary, more frequent review. The Board of Directors approves credit risk limits by product, industry and country. Fore certain borrowers, including banks, the risk level is subsequently restricted by sub-limits determined for on- and off-balance sheet items, and by daily settlement limits in relation to trading instruments, such as foreign exchange forwards. Actual exposures against limits are monitored daily. Lending limits are reviewed in the light of changing market and economic conditions and periodic credit reviews and assessments of probability of default.

#### Collateral

The Bank employs a range of policies and procedures to mitigate credit risk. The Bank implements certain guidelines on the acceptability of specific types of collateral or credit risk mitigation. The principal collateral types for loans and advances are:

- Guarantees
- Mortgages over residential properties.

#### Credit limits

The Bank maintains strict overall credit limits for customers.

#### Financial commitments (for credit related commitments and credit products)

The main purpose of these instruments is to ensure that financial resources are available to the Bank's customer as required. Guarantees and guarantee letters of credit are exposed to the same credit risk as loans. Documentary and commercial letters of credit are secured by the underlying instruments to which they relate and therefore they are exposed to lower risk than a direct loan.

Loan commitments represent unused portions of customers' rights to obtain a loan in the form of borrowings, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Bank is potentially exposed to loss in an amount equal to the total unused commitments. However, the likely amount of losses is less than the total amount of unused commitments since most commitments to extend credit are contingent upon customers meeting certain creditworthiness requirements (often referred to as financial covenants).

The Bank monitors the term to maturity of credit related commitments because longer-term commitments generally have a greater degree of credit risk than shorter-term commitments.

The table below shows the aggregate balances as at 31 December 2018 in accordance with the Bank's internal credit rating system and IFRS 9:

	Rating	1.0-1.9	2.0-2.9	3.0-3.9	4.0-6.5	Total
Cash and cash equivalents, net of	Stage 1	5,781,359	659,897	63,545	-	6,504,801
cash on hand	Stage 2	-	-	2,536,379	-	2,536,379
Amounts due from credit institutions	Stage 1	6,547,667	10,076,295	2,006,521	-	18,630,483
	Stage 2	-	-	40,728	-	40,728
Loans to customers at amortized cost						
<ul> <li>Corporate lending</li> </ul>	Stage 1	-	21,509,450	4,639,583	464,605	26,613,638
	Stage 2	-	-	308,178	-	308,178
	POCI	-	-	-	157,118	157,118
Debt securities at FVOCI	Stage 1	-	8,208,833	-	-	8,208,833
Loan commitments	Stage 1	1,200,000	7,139,342	342,678	5,000	8,687,020
Letters of credit	Stage 2	-	5,330,720	667,608	342,322	6,340,650
Guarantees	Stage 2	6,412,018	2,009,969	6,123,602	823,673	15,369,262
Total		19,941,044	54,934,506	16,728,822	1,792,718	93,397,090

Notes to 2018 financial statements

(thousands of Russian rubles)

### 22. Risk management (continued)

### Credit risk (continued)

The table below shows the aggregate balances as at 31 December 2017 in accordance with the Bank's internal credit rating system and IAS 39:

	Neither	past due nor im	paired	Individually	
Notes	1.0-2.0	2.1-4.0	4.1-7.0	impaired	Total
5	1,522,833	5,169,661	-	-	6,692,494
6	2,592,203	6,894,422	-	-	9,486,625
8	1,197,704	11,942,852	171,550	550,954	13,863,060
9	-	6,629,855	-	-	6,629,855
	5,312,740	30,636,790	171,550	550,954	36,672,034
	5 6 8	Notes         1.0-2.0           5         1,522,833           6         2,592,203           8         1,197,704           9	Notes         1.0-2.0         2.1-4.0           5         1,522,833         5,169,661           6         2,592,203         6,894,422           8         1,197,704         11,942,852           9         -         6,629,855	5       1,522,833       5,169,661       -         6       2,592,203       6,894,422       -         8       1,197,704       11,942,852       171,550         9       -       6,629,855       -	Notes         1.0-2.0         2.1-4.0         4.1-7.0         impaired           5         1,522,833         5,169,661         -         -         -           6         2,592,203         6,894,422         -         -         -           8         1,197,704         11,942,852         171,550         550,954           9         -         6,629,855         -         -

The Bank assesses financial guarantees, letters of credit and credit commitments as well as an allowance for expected credit losses in the same way as for loans.

The geographical concentration of the Bank's financial assets and liabilities is set out below:

	2018 2017							
			Other				Other	
	Russia	OECD	countries	Total	Russia	OECD	countries	Total
Assets								
Cash and cash equivalents	3,227,410	5,781,359	63,494	9,072,263	5,203,073	1,522,833	505	6,726,411
Obligatory reserves with the CBR	672,818	-	-	672,818	330,058	-	_	330,058
Derivative financial assets	39,878	2,358,593	-	2,398,471	121,443	1,901,629	_	2,023,072
Amounts due from credit institutions	11,447,816	6,547,667	-	17,995,483	6,545,431	2,592,203	_	9,137,634
Loans to customers	26,709,139	-	333,863	27,043,002	13,445,368	12	113,494	13,558,874
Debt securities	9,948,089	_	-	9,948,089	6,629,855	_	-	6,629,855
Other financial assets	29,243	28,867	515	58,625	11,212	1,861	10,601	23,674
	52,074,393	14,716,486	397,872	67,188,751	32,286,440	6,018,538	124,600	38,429,578
Financial liabilities								
Amounts due to credit institutions	-	25,174,226	-	25,174,226	-	3,607,656	-	3,607,656
Derivative financial liabilities	139,340	337,311	-	476,651	36,645	585,290	-	621,935
Amounts due to customers	27,479,052	1,469,787	273	28,949,112	19,776,474	1,344,814	13,089	21,134,377
Other financial liabilities	20,551	1,617	161	22,329	1,132	39,337	82	40,551
	27,638,943	26,982,941	434	54,622,318	19,814,251	5,577,097	13,171	25,404,519
Net assets/(liabilities)	24,435,450	(12,266,455)	397,438	12,566,433	12,472,189	441,441	111,429	13,025,059

Liquidity risk and funding management

Liquidity risk is the risk that the Bank will not be able to meet its payment obligations as they fall due under normal or stress circumstances. To limit this risk, management has arranged diversified funding sources in addition to its existing core deposit base, manages assets with liquidity in mind, and monitors future cash flows and liquidity on a daily basis. This incorporates an assessment of expected cash flows and the availability of high grade collateral, which could be used to secure additional funding if required.

The Bank maintains a portfolio of highly marketable and diverse assets that can be easily liquidated in the event of an unforeseen interruption of cash flow. The Bank also has committed credit facilities that it can access to meet liquidity needs. In addition, the Bank maintains a cash deposit (obligatory reserve) with the CBR, the amount of which depends on the level of customer funds attracted.

The liquidity position is assessed and managed by the Bank primarily on a standalone basis, based on certain liquidity ratios established by the CBR. As at 31 December, these ratios were as follows:

	2018, %	2017, %
N2 "Instant Liquidity Ratio" (assets receivable or realizable within one day / liabilities repayable on demand)	112.0%	105.1%
N3 "Current Liquidity Ratio" (assets receivable or realizable within 30 days / liabilities repayable within 30 days)	96.5%	105.2%
N4 "Long-Term Liquidity Ratio" (assets receivable in more than one year / sum of capital and liabilities repayable in more than one year)	32.7%	22.9%

Notes to 2018 financial statements

(thousands of Russian rubles)

### 22. Risk management (continued)

### Credit risk (continued)

### Analysis of financial liabilities by remaining contractual maturities

The tables below summarize the maturity profile of the Bank's financial liabilities as at 31 December based on contractual undiscounted repayment obligations except for trading derivatives which are shown at fair value in a separate column and gross settled derivatives which are shown by contractual maturity. Repayments which are subject to notice are treated as if notice were to be given immediately. However, the Bank expects that many customers will not request repayment on the earliest date the Bank could be required to pay and the table does not reflect the expected cash flows indicated by the Bank's deposit retention history.

At 31 December 2018	Less than 3 months	3 to 12 months	1 to 5 years	Total
Financial liabilities			2	
Amounts due to credit institutions	7,650,149	12,708,292	5,046,486	25,404,927
Gross settled derivatives				
<ul> <li>Contractual amounts payable</li> </ul>	51,085,245	9,248,515	5,110,733	65,444,493
- Contractual amounts receivable	(51,609,539)	(10,168,205)	(5,588,574)	(67,366,318)
Amounts due to customers	28,940,613	31,958	-	28,972,571
Other financial liabilities	18,120	3,371	838	22,329
Total undiscounted financial liabilities	36,084,588	11,823,931	4,569,483	52,478,002
	Less than			
At 31 December 2017	3 months	3 to 12 months	1 to 5 years	Total
Financial liabilities				
Financial liabilities Amounts due to credit institutions	371,716	404,112	2,908,939	3,684,767
Amounts due to credit institutions	371,716	404,112	2,908,939	
Financial liabilities Amounts due to credit institutions Gross settled derivatives - Contractual amounts payable	371,716 14,684,243	404,112 621,133	2,908,939 8,179,864	
Amounts due to credit institutions Gross settled derivatives				3,684,767
Amounts due to credit institutions Gross settled derivatives - Contractual amounts payable	14,684,243	621,133	8,179,864	3,684,767 23,485,240
Amounts due to credit institutions Gross settled derivatives - Contractual amounts payable - Contractual amounts receivable	14,684,243 (15,274,454)	621,133 (624,720)	8,179,864	3,684,767 23,485,240 (24,886,376)

The table below shows the contractual maturities of the Bank's credit related commitments and contingencies. Each credit related commitment is included in the time band containing the earliest date it can be drawn down. For financial guarantees, the maximum amount of the guarantee is allocated to the earliest period in which the guarantee could be called.

	Less than 3 months
2018	30,396,932
2017	32,593,863

The Bank expects that not all of the credit related commitments will be drawn before their expiry.

The maturity analysis does not reflect the historical stability of current accounts. Their liquidation has historically taken place over a longer period than indicated in the tables above. These balances are included in amounts due in less than 3 months in the tables above.

### Market risk

Market risk represents a possibility of financial loss as a result of changes in current (fair) value of financial instruments and in foreign exchange rates and/or official prices for precious metals. Financial losses from changes in the fair value may have a direct effect on the total financial result, for instance, in the assessment of trading positions. Losses for the bank portfolio may be recorded through revaluation provisions or latent liabilities/provisions. (thousands of Russian rubles)

# 22. Risk management (continued)

### Market risk (continued)

The Bank has developed a market risk management strategy that defines a framework basis aiming at maintaining resources sufficient to cover risks at the adequate level and effective use of the Bank's equity for reaching the current and forward-looking balance between profitability and risks. Therefore, the market risk management strategy establishes:

- Conditions for raising risk awareness by defining the nature of market risk, expanding the risk culture and determining risk tolerance relevant to the risk level acceptable to the Bank (risk appetite)
- Management structure that establishes clear and independent obligations to manage market risk on the basis of the three line of defense concept
- The market risk management process that combines quantitative and qualitative measures and guidelines, including methods, models and fundamental processes that determine internal procedures for the market risk management functions that ensure effective risk management. Business strategies of segments that are allowed to accept the market risk include market risk management strategies for certain segments. As the first line of defense, business segments are owners of their positions and are responsible for risk identification and management in accordance with the existing policy and management structure.

Risk appetite for the market risk is reflected quantitatively as a tolerance to this type of risk, in the form of a comprehensive system of limits, and qualitatively through an acceptable risk structure formed by the Bank's current positions. As per the Group-wide risk strategy, the Group's market risk management committees (GRMC and SMRC) are key units responsible for control, analysis and setting of market risk limits, including the risk for counterparties and issuers, both for the entire Group and its individual branches, subsidiaries and certain segments (including the corporate lending segment and the Treasury).

Due to changing market conditions and regulatory requirements, the market risk management department and business units are responsible for managing risks within established risk appetite and approved strategy. The entire risk management process, including risk mitigation measures, may be divided into two stages: pre-trading stage and post-trading stage. Pre-trading risk mitigating measures provide a clear and transparent basis for risk management, starting from the Bank's strategy up to the time of entering into an individual deal.

To maintain the set risk appetite and foster the risk attitude culture, the Bank also uses all available post-trading risk management tools. In this respect, the aims of the risk management department are determined in two directions. On the one hand, risk management units set the aim of optimizing the portfolio by analyzing and assessing the adequacy and relevance of applied processes and methods as well as by ensuring an in-depth analysis of the ways to improve the balance between risks and returns for the whole portfolio of the Bank, classes of assets and products. On the other hand, the aim is the implementation of warning indicators to identify risks and avoid their undesirable concentration at an early stage. The portfolio analysis and its further optimization highlight the regulatory function of risk management units as well as their function of risk adviser to support and formulate perspective strategies that would improve effectiveness of capital use. Risk mitigation measures are developed based on the time-to-market approach to achieve effectiveness and expected result, with adequate resources immediately considered and more complex issues escalated. These measures complement monitoring and reporting processes.

The adequate decision-making authority structure that is based on the three lines of defense concept ensures that the Bank's market risk is managed effectively:

- Business units form the first line of defense.
- Controlling units acting as the second line of defense comprise the risk management department, including the risk management function, the financial department (BUC), the compliance function and controllers of transactions on financial markets.
- ► The internal audit function is the only unit responsible for the third line of defense as it performs an independent analysis and review of processes and systems used to manage market risk.

The above system is supported by the Code of Conduct and ComWerte; it forms a basis of the risk culture and is in line with the main mission of the risk management department – to form, to manage and to protect.

The existing organizational structure ensures an efficient management of the market risk and helps the system to combine flexibility and sustainability at each management level. The Bank has a segregation of duties, in accordance with which controlling functions, such as identification, assessment and control of the accepted market risks, are performed by the Bank's units, which are independent from units making decisions to enter into deals.

Notes to 2018 financial statements

(thousands of Russian rubles)

# 22. Risk management (continued)

### Market risk (continued)

Within the Bank's market risk management structure, market risks are managed by the following bodies, with their competencies and responsibilities clearly determined:

- ► The Supervisory Board determines priorities for the Bank's operations, approves the main principles of the risk management strategy, determines risk appetite and sets overall maximum risk exposures.
- The Chairman of the Management Board and the Management Board of the Bank ensure conditions for an efficient realization of the risk management policy, are responsible for implementation of and compliance with internal standards in respect of market risk control, implementation of the risk management strategy set by the Supervisory Board and compliance with the Group's limits, and approve the market risk management strategy.
- ► The Group's market risk management department (GRM-MR) maintains the centralized control and management of market risks by setting market risk limits and implementing consistent market risk assessment and management policies and approaches for the entire Group.
- The risk management function monitors the use of set market risk limits, prepares reports on the exposure to the market risk and provides them to the Bank's executive bodies and units responsible for control and management of the market positions of the Bank.
- ► The internal audit function, within the scope of its authorities and responsibilities in accordance with Regulation No. 242-P of the Bank of Russia "Concerning Organization of Internal Control in Credit Institutions and Banking Groups" of 16 December 2003 and Instructive Regulation No. 3624-U of the Bank of Russia "Concerning Requirements for Risk and Capital Management in Credit Institutions and Banking Groups" of 15 April 2015, exercises control over compliance with set internal risk control procedures.
- ► The Treasury and the department for trading operations on financial markets, as the first line of defense, are responsible for managing the market risk by active position management in order to ensure that the portfolios comply with market risk limits.
- ► The Risk Management Committee that reports to the Board of Directors of the Group monitors implementation of the risk management strategy, reviews internal risk management reports and controls capital adequacy for the entire Group.

Market risk management is aimed at not only compliance with the regulatory requirements, but also at higher efficiency of the Bank's operations and early identification and elimination of key risks. With the developed risk culture, market risk management covers all types of market risks, ensures a comprehensive management of the entire portfolio and provides an opportunity to observe, analyze and monitor the market trends. These interactive and regular processes comprise three main phases: 1) identification and assessment, 2) risk management and mitigation and 3) risk monitoring and reporting.

For the purposes of efficient market risk management and introduction of common terminology in the Bank, banking operations are grouped into two proposed portfolios as described below:

- ► A bank portfolio is an aggregate of financial operations, including corporate and interbank loans/deposits that were entered into with the aim of holding them on the Bank's balance sheet until mutual claims/obligations are completely settled.
- A trading portfolio is an aggregate of operations with instruments of currency, money (except for interbank loans) and securities markets as well as derivatives aimed at receiving profit from changes in market prices. The trading portfolio may also include derivative transactions entered into to hedge/insure risks. Instruments included in the trading portfolio are taken into account when calculating equity within the market risk component.

Positions of the Bank's trading portfolio are mainly the responsibility of the Treasury and the department for trading operations on financial markets. The market risk profile is diversified for all classes of assets. According to the current structure of the Bank's portfolio, the principal classes of assets are exposed to the following risks: interest rate risk and credit spread risk followed by currency risk.

(thousands of Russian rubles)

### 22. Risk management (continued)

### Market risk (continued)

In accordance with the current business strategy, the risk management strategy and the list of approved products (instruments) for the Bank, in 2017-2018 key instruments in the Bank's trading portfolios are as follows:

- ► Foreign exchange deals (FX spot, FX swap, FX forward)
- Cross-currency and interest rate swaps (CCS)
- Interest rate swaps (IRS)
- Currency options
- Purchase/sale of bonds (this type of activity is limited and is performed by the Treasury only for the purposes of managing the Bank's liquidity portfolio).

When new products are introduced into operating activity of the Bank, they are subject to the internal approval procedure. This procedure identifies potential risks specific to this particular type of operations as well as analyzes availability of a methodology to assess market risks that are taken in connection with the new operations of the Bank and whether internal systems and business processes are ready to account for and process the new type of products.

When determining capital requirements to cover the market risk, the Bank uses the standardized approach to its assessment. For these purposes, the following components are identified and calculated:

- Interest rate risk is the risk of financial loss due to adverse changes in interest rates on the Bank's assets, liabilities and off-balance sheet instruments included in the Bank's trading portfolio; the interest rate risk for the trading portfolio includes risks at two levels – general and specific
- Equity risk is the risk of loss as a result of unfavorable changes in market prices for securities (including those that provide rights for participation in management) on the trading portfolio and derivative financial instruments due to the effect of factors related either to the issuer of securities and derivatives or general fluctuations of market prices for financial instruments
- Commodity risk is the risk of loss as a result of unfavorable changes in commodity prices
- Currency risk is the risk of loss as a result of unfavorable changes in the prevailing foreign exchange rates and/or prices for precious metals under the Bank's open positions in foreign currencies and/or precious metals.

Simultaneously with the use of the standardized approach the Bank, as a Group member, uses the standard value-atrisk model (VaR) for internal market risk management purposes. The VaR model measures potential loss from a financial instrument due to changes in the market conditions within a certain time horizon and the stated probability level. The VaR market risk model of the Group is based on the historic simulation with a one-year interval of retrospective market data. The retrospective simulation distributes profit or loss from the current portfolio by revaluation of retrospective changes in the market rates, prices and volatility. This is based on the independent market information the quality of which is confirmed on a daily basis and that is loaded into the central information database in the standard specified moment of time. Market information is provided for all existing positions of the Bank's asset classes, interest rates, credit spreads, foreign currencies and goods. This market information is provided in the form of price quotes, which are based directly on the market information or are derived from the market information, such as yield curves and credit spreads formed using internal methods. The concept of proxy amounts is used if market information is unavailable for certain positions. In such cases prices are based on prices of comparable instruments.

For management purposes when the internal VaR model is used for risk assessment, confidence level is 97.5% and the holding period is one day. The VaR concept allows to compare the scope of accepted risks in various business areas as well as to combine positions in different types of assets, taking into account the correlation between them. This provides a consolidated view on the level of market risk at any time. The complex system of limits set in the Bank is an important element of the market risk management system. All positions exposed to the market risk are allocated between the trading and bank portfolios, however all positions are managed together.

Internal models (VaR models) for risk assessment were formally approved by competent supervisory authorities of the parent bank (BaFin – Germany's federal financial supervisory authority) and in 2011 accepted to be used for the market risk analysis, determination of risk limits, risk control and management within the Group. Individual components of the internal model are regularly reviewed in terms of their relevance for the risk measurement. The review addresses underlying model assumptions, parameters and proxy amounts used. Validation (the process of model review) is performed using the priority principle and a risk-oriented approach in accordance with the plan adopted by the Group (Market Risk Model Validation Panel). The application efficiency and reliability of internal models is a mandatory subject of a review performed by the Group's internal audit function.

Notes to 2018 financial statements

(thousands of Russian rubles)

# 22. Risk management (continued)

### Market risk (continued)

For the capital adequacy purposes, the Bank does not apply an approach based on internal ratings, therefore, it does not provide disclosures in accordance with Chapter 12 of Instructive Regulation No. 4482-U of the Bank of Russia.

The Bank regularly prepares reports containing the following information:

- Aggregate amount of the market risk accepted by the Bank and types of accepted markets risks (currency risk, interest rate risk, credit spread risk) calculated in accordance with the standardized approach and using VaR-analysis methodology
- Change of the market risk and effect the above changes have on the capital adequacy
- Level of market risk accepted by the Bank's structural units (department for trading operations on financial markets and the Treasury)
- Use of limits allocated for the Bank's operating units
- Facts of failure to comply with set limits and adjustment measures by the Bank's units
- Results of stress testing (including sensitivity analysis of the bank and trading portfolios).

Independent units (the risk management function and the market risk department) prepare the reports and present them as follows:

Market risk reports in terms of scope of the market risks accepted by the Bank, the use of (failures to comply with) the set limits, VaR stress testing, interest rate sensitivity analysis

Reporting about the failure to comply with the limits

- On a daily basis to the heads of structural units that accept risks and manage the Bank's positions, to the Chairman of the Bank's Management Board and Chief Financial Officer
- ► At least monthly to the Management Board of the Bank
- On a quarterly basis to the Supervisory Board.
- T+1: To the head of the business unit that failed to comply with the set limits and to the Chairman of the Management Board of the Bank
- ► T+5: To the Management Board of the Bank, to the head of the respective department of the Group to which the business unit of the Bank, which failed to comply with the established limits, reports
- On a quarterly basis to the Supervisory Board and the Management Board of the Bank.

#### Disclosure of the interest rate risk of the bank portfolio

Interest rate risk is one of the most significant financial risks, which bank operations can be exposed to. In particular, it includes the risk of changes in the value of instruments resulting from interest rate fluctuations during a period of time. Both the Bank's bank portfolio and trading portfolio are exposed to the interest rate risk. The joint position for both portfolios reflects the interest rate risk for the Bank in general.

The interest rate risk is a risk of the deterioration of the Bank's financial position due to the decrease in equity, yield, value of the assets and liabilities as a result of interest rate fluctuations. The interest rate risk shows the sensitivity of the Bank's financial position to unfavorable market changes, namely interest rates.

Notes to 2018 financial statements

(thousands of Russian rubles)

### 22. Risk management (continued)

#### Market risk (continued)

The key sources of interest rate risk may include the following:

- Mismatch of maturities of assets, liabilities, off-balance sheet claims and commitments related to instruments with fixed interest rates
- Mismatch of maturities of assets, liabilities, off-balance sheet claims and commitments related to instruments with floating interest rates (risk of interest rate revision)
- Changes in the yield curve for long and short positions on financial instruments of the same issuer, which create the risk of losses resulting from the excess of potential expenses over income when the positions are closed (the yield curve risk)
- For financial instruments with a fixed interest rate provided that the maturity dates are the same mismatch of the changes in interest rates on resources raised and placed by the Bank; for financial instruments with a floating interest rate provided that the periods of floating interest rates revision are the same – mismatch of the extent of interest rate changes (basis risk)
- The possibility of the Bank's customers exercising embedded options in the financial instruments sensitive to changes in interest rates (option risk).

The interest risk management includes managing both assets and liabilities of the Bank. However, the asset management is limited by maintaining liquidity and by the level of credit risk appropriate for the Bank as well as by the price competition of other banks. Liabilities management is complicated as the selection and size of debt instruments is limited as well as due to the price competition of other banks.

The main aim of interest rate risk management is to achieve a sustainable financial result of the Bank in the course of transactions with instruments that are sensitive to the interest rate fluctuations provided that the Bank maintains liquidity and appropriate capital adequacy.

Interest rate risk of the bank portfolio is a significant risk for the Bank; management of the respective risk is incorporated into the market risk management procedures. Interest risk of the Bank's bank portfolio mostly arises from corporate lending. The interest rate risk arises when positions formed within the portfolio are hedged partially or not hedged at all. The Treasury of the Group is responsible for managing the interest rate risk in accordance with the approved business strategy. In addition to the general positions of the Group, the Treasury also accounts for the operations of the branches and all subsidiaries of the Group. The main tasks of the Treasury include managing the structure of the balance sheet and liquidity risk. Its aim is to obtain positive interest margin from interest income and refinancing of expenses. If the Bank's positions are not refinanced by comparable maturities and matching currencies, this gives rise to the interest rate risk.

The Group set consistent standards to ensure efficient management of the interest rate risk across all portfolios (including the Bank's portfolios), which are sensitive to the interest rate risk. The GRM-MR department acts as a single coordinator of the interest rate risk of the bank portfolio as well as the key developer of the respective risk management policy. As it is significant for the Bank, the interest rate risk of the bank portfolio is included and reflected in internal capital adequacy assessment procedures (ICAAP) to ensure a proper level of the capital adequacy both at present and in the future.

The interest rate risk of the bank portfolio is reviewed from the perspective of the economic value estimation (EVE) and net interest income (NII).

EVE: EVE is an estimated economic value of the Bank's capital that is treated as residual value if the Bank's operations are discontinued. Current value is calculated by discounting cash flows resulting from assets and liabilities of the Bank. EVE components that relate to the interest rate risk of the bank portfolio are calculated separately for each instrument, e.g., a basis spread (including foreign currency spreads), in addition to the risk-free interest rates. The commercial margin is not included in calculation of EVE as, from the economic perspective, the hedging may contradict the general aim of maintaining and managing stable margin. Therefore, the Group's Eve calculation is based on market rates. The Bank applies a granular separation of time intervals for the cash flows and respective discount curves for the EVE calculation. EVE is one of the main factors in making business and management decisions as well as risk management decisions. From the EVE perspective, the Bank's main aim is to maintain positive economic value and its stability. Every day the Group calculates the interest rate risk from the IR VaR perspective, which is based on historical modeling for a one-year period. IR VaR is calculated during the estimation of the value of assets exposed to the market risk (VaR). IR VaR is calculated for the bank and trading portfolios within one-week horizon and with a 97.5% confidence level (for internal reporting purposes).

(thousands of Russian rubles)

# 22. Risk management (continued)

### Market risk (continued)

NII: NII is the Bank's income for a certain time perspective. NII is determined as a difference between the gross interest income and gross interest expenses (going concern). NII components that relate to the interest rate risk of the bank portfolio include the risk-free rate, basis spreads (including currency spreads), funding spreads and interest rates, both sensitive and non-sensitive. NII assessment shows the Bank's yield from the external perspective and considers a possible change in the margin. NII covers short-term and mid-term time horizons and fixes effects from changes in interest rates on the short-term yield. The time horizon is selected in accordance with the business strategy of the Bank and planning of its finance income. NII calculation is based on the granulated separation of time intervals. The main aim of NII is to sustain high and stable income.

In the course of managing the interest rate risk, the following approaches are applied:

Hedging: hedging against the trading books is one of traditional approaches the Commerzbank Group uses. The main focus is on changes in EVE and sensitivity to the interest rate fluctuations, whereas NII that includes net interest flows and potential risks of adverse scenarios is managed separately.

Balance sheet structure management: the Bank extensively monitors and manages the structure of the balance sheet and, therefore, its position sensitive to the interest rate of the bank portfolio. It ensures adequate combination of assets and liabilities to determine the interest margin.

Adjustment of models and methods: when fine-tuning models and methods, the Group constantly adjusts the models and methods it uses.

According to the Group's approaches, the Bank manages interest rate risk for trading portfolio and bank portfolio together. Such strategic approach relies on the consistent policies and global system of limits effective for the entire Group. All risks are consolidated and managed on a centralized basis. As part of the risk management function, the centralized risk management is supplemented by the risk management block for the Treasury. Interest rate risks of the bank portfolio are managed in accordance with the business strategy through the refinancing of instruments with matching maturities and currency as well as through the use of derivative financial instruments. Interest rate swaps that have sufficient market liquidity, for example, help to promptly address changes in management. However, some products with no fixed maturities, such as saving deposits or equity, are available for the Bank in the long-term perspective only. In such case, the Bank uses appropriate models to manage the interest rate risk and stabilize the profit. The Group's models are controlled and reviewed on a regular basis.

Analysis of the effect the change in the interest rate risk has on the EVE of the credit institution (banking group) by currencies is provided below.

Sensitivity analysis of EVE to 600 b.p. (6%) increase in RUB interest rates and 100 b.p. (1%) increase in EUR and USD interest rates (scenario of parallel shift of the interest rate curve) is provided in the table below. Sensitivity of the Bank's economic capital to a decrease in the interest rates for the same values will be approximate in value, but opposite in sign).

As at 31 December 2018, sensitivity analysis is as follows:

		Russian			
	Euro	rubles	US dollars	Tenge	Total
Trading portfolio	(21,017)	629,550	(2,216)	58,551	664,868
Bank portfolio, except for debt securities Bank portfolio of debt securities (liquidity	21,774	(465,717)	4,273	(23,465)	(463,135)
portfolio)		(471,246)		_	(471,246)
Total	757	(307,413)	2,057	35,086	(269,513)

As at 31 December 2017, sensitivity analysis is as follows:

		Russian			
_	Euro	rubles	US dollars	Tenge	Total
Trading portfolio	(8,399)	416,870	10,412	1,924	420,807
Bank portfolio, except for debt securities Bank portfolio of debt securities (liquidity	(22,543)	(134,871)	(863)	(9,758)	(168,035)
portfolio)		(603,746)			(603,746)
Total	(30,942)	(321,747)	9,549	(7,834)	(350,974)

(thousands of Russian rubles)

### 22. Risk management (continued)

### Market risk (continued)

#### Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The Management Board of the Bank has set limits on positions in foreign currency based on CBR regulations. Positions are monitored on a daily basis.

Analysis of the sensitivity of the Bank's net assets to the currency risk calculated on the basis of open currency positions determined in accordance with the methodology described in the Bank of Russia's Instruction No. 178-I (report prepared in accordance with form 0409634) is as follows:

	31 December 2018	31 December 2017
Euro	119,500	108,031
US dollars	42,251	(17,412)
Other currencies, total	11,684	97,056

#### Operational risk disclosure

Operational risk means the risk of losses due to the Bank's inadequate or defective internal management procedures, failures of information or other systems or the impact of external events on the Bank's activities. Operational risk includes outsourcing risk, IT risk (including cyber security risk), legal risk, tax risk, supplier risk as well as business processes risk and organizational risk. Reputational and strategic risks are not included in the operational risk, however, the reputational risk is closely related to the operational risk.

The Bank is part of Commerzbank AG's CC-CI segment, and in this capacity it operates within the risk appetite range set for the CC-CI segment and relies on the applicable principles for accepting risk and resilience to risk. The Group has the Operational Risk Committee, which is the chief operating decision maker and the body defining the operational risk management strategy at the Group's level. The Committee reports to the Board of Directors of the Group. The Committee approves approaches and methods used to assess the operational risk as well as standards and principles for the Group's internal controls operation. The CC-CI segment has several committees whose functions include, but are not limited to, operational risk management. The Bank has established the Operational Committee, which is supported by the Regional Operational Committee of the CC-CI segment.

The Group establishes a clear segregation of duties and defines the main approaches to effective management of operational risk and respective control. The Bank's position in overall organizational structure of the Group's operational risk management is determined by the Bank's position as part of the CC-CI segment. The Group sets certain requirements for segments that include direct responsibility for:

- Identification of operational risk at the segment level
- Ensuring effective and timely approach to operational risk management
- Reporting on the identified risks to management of the segment and/or the respective committee
- Clear documentation of decisions concerning the acceptance of risk.

Operational risk management is a part of the risk and capital adequacy management system of the Bank (ICAAP). Operational risk management is performed on a regular basis and covers all levels and units of the Bank. Operational risk management includes the identification of risks the Bank is exposed to, measurement of such risks, ensuring availability of a program for planning and monitoring of capital, continuous monitoring of risks and respective capital requirements, taking measures to control or mitigate risks as well as presenting operational risk reports and reports on the status of the Bank's capital to the Supervisory Board and executive bodies of the Bank. Internal control procedures are applied on a daily basis in the course of the Bank's operations; they are aimed at ensuring efficiency of the Bank's compliance with the existing laws and regulations. Identification, monitoring and assessment of operational risk are closely related to one another and the difference between them is less important than achieving goals set for each of them.

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# 22. Risk management (continued)

#### Market risk (continued)

The main aim and task of operational risk management is a significant decrease of possible losses from the risk. In addition, consistent improvement of the Bank's internal controls is also vital to decrease/prevent the operational risk. Such processes include the following:

- Improvement of a system of timely identification and mitigation of the operational risk
- Compliance with the laws governing the operational risk
- Improvement of existing processes/procedures on the basis of identified operational risk events in order to mitigate such instances in the future
- Analysis of new products/business lines of the Bank in order to mitigate the inherent operational risk.

In order to ensure continuous operations and to minimize losses arising from failures in banking operations, the Bank has a business continuity plan and policy, which are approved by the Bank's management and agreed with the Operational Risk Committee of the Commerzbank Group.

Operational risk management is based on the Code of Conduct that sets obligatory minimal standards of corporate responsibility accepted within the Group and standards of business relations with customers, business partners and one another in the course of banking operations. Respect for the existing laws, regulations, industry standards and internal rules are the matters of course and, therefore, is the main aspect of the risk culture. Management of the Group and the Bank have a key role in forming a proper behavioral model. Responsible, consistent and proper behavior of management is encouraged, whereas inconsistency in management is sanctioned (consistent management principle). Operational risk management provides for the clear segregation of tasks and responsibilities thus ensuring a consistent, focused and efficient operational risk management and respective control.

Operational risk management is based on the three line of defense principle. Three lines of defense work simultaneously thus ensuring compliance with the internal rules and regulations. One of the most important aspects is proper interaction between operational risk management (the first line of defense), operational risk control (the second line of defense) and auditors (the third line of defense):

- Management, business units and service functions comprise the first line of defense. They perform the direct identification and risk management within their responsibilities that are in line with the existing rules and standards.
- ► The second line of defense sets standards for managing certain risks, exercises control, ensures compliance with these standards as well as performs risk analysis and assessment.
- The third line of defense is an independent analysis and review of processes, systems and control of the Bank's operational risk management performed by internal and external auditors. Such analysis and review cover processes of the first and the second lines of defense thus ensuring their proper execution. The only representative of the third line of defense is internal audit.

Operational risk is classified as a significant risk that needs allocation of a certain portion of capital to cover it. Due to the Bank's scale of operations and amount of assets, the Bank uses basic indicative approach to measure its operational risk. According to this approach, the operational risk is measured by the amount of loss (expected and unexpected) that should be covered by the respective amount of capital allocated to the operational risk. Operational risk is calculated in accordance with Regulation No. 652-P of the Bank of Russia *"Concerning the Procedure for Calculating Operational Risk Exposure"* of 3 September 2018, where operational risk is determined as a fixed percentage (15%) of annual average net interest income and net non-interest income for the last three years. Main principles of the operational risk measurement are agreed with the risk management department of the parent and are described in the risk and capital management strategy of "COMMERZBANK (EURASIJA)" AO approved by the Supervisory Board of the Bank.

At the Group's level, the operational risk is measured on the basis of the bottom-up and top-down analysis principles using advanced measurement approaches ("AMA") developed by the Group in accordance with the Basel Committee recommendations (known as Basel II). The AMA method the Group uses to measure the operational risk was approved by BaFin (German supervisory authority) and was allowed for the risk measurement in the course of determining the capital adequacy of the Group. Operational risk is measured using the mathematical and statistical risk models. Based on the loss data derived from internal and external sources, economic capital and regulatory capital are determined within VaR with a one-year time horizon and a 99.91% confidence interval for the economic capital and a 99.9% confidence interval for the regulatory capital of the Group.

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### 22. Risk management (continued)

#### Market risk (continued)

In the course of continuous operational risk monitoring and management, on the basis of collected information about operational risk events, the risk management function provides the following reports to the Chairman of the Bank's Management Board and to the heads of the Bank's structural units:

- List of operational risk events and report on incurred losses (on a quarterly basis)
- Analytical report on operational risks (at least annually).

At least semi-annually, the risk management function provides the Supervisory Board of the Bank with quarterly reports on significant risks inherent to the Bank, including the operational risk disclosures.

Reputational risk is a risk of negative perception of the Bank by its customers, counterparties, society, supervising authorities and investors, which may have an adverse effect on the Bank's ability to maintain existing business relationships and to build new ones as well as to maintain access to financial resources on an ongoing basis. Unexpected losses from the occurrence of reputational risks are not covered directly by economic capital and are taken into account when estimating economic capital and assessing the capital adequacy with respect to business and operational risks.

Reputational risk is a non-financial risk. It is measured on the basis of a reasonable judgment derived from the analysis of the risk factors. The Bank regularly assesses its reputational risk (at least annually) as part of risk inventory carried out by the risk management function. Risk appetite for reputational risk is determined by the Group's tolerance to such risk. However, the Group has zero tolerance to primary reputational risks; the Group understands that secondary reputational risks may arise as a result of the occurrence of other types of banking risks.

Reputational risk should be managed to reduce potential losses, keep and maintain the business reputation of the Bank with its customers and counterparties, the Group, participants of the financial market, governmental authorities and self-regulated organizations where the Bank holds membership.

The aim of managing the Bank's reputational risk is achieved through the application of a systemic and integrated approach, which implies solving the following tasks:

- > Obtaining the most recent and unbiased information on the status and size of the reputational risk
- Identification and analysis of the reputational risk arising in the course of the Bank's activities
- Qualitative and quantitative assessment (measurement) of the reputational risk
- Establishing correlation between individual risks in order to assess the impact of the actions planned to be taken to limit a particular type of risk on the increase or decrease in the level of other risks
- Establishing a reputational risk management system at a stage when negative trends arise.

#### Strategic and business risk

Business risk implies potential financial losses as a result of reduction in the expected income and increase in the expected expenses, that is, due to a mismatch of expected and actual indicators. Business risk consists of operating income and expenses and therefore depends on various factors that either directly or indirectly affect their size. Such factors include the overall situation on the market, competitiveness of the Bank, volume of current operations, etc.

Coverage by capital is required only when business risk exceeds the expected target for the next 12 months (or when the Bank expects a loss during the next 12 months) and the risk is considered significant in the course of the annual risk inventory.

Strategic risk means a mid- or a long-term risk of the adverse effect of various factors on the achievement of goals set by the Bank; this type of risk is reviewed for the time period exceeding one year. Therefore, the business risk is a component of strategic risk estimated for a short-term time interval. The above risks may arise as a result of:

- Inability to implement the Bank's business strategy
- ► Failure to take effective and timely measures to prevent significant adverse trends or deviations from the initial plans as a result of external factors (market conditions, business and political environment, etc.) or internal factors
- Making wrong decisions in the course of managing the Bank
- Errors in development and implementation of the Bank's business strategy.

# Translation from the original Russian version

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### 22. Risk management (continued)

### Strategic and business risk (continued)

Strategic risk is a non-financial risk. The estimate of such risk is based on a professional judgement generated from the analysis of risk factors. Such factors include:

- Unclear or unrealistic goals and objectives set for the Bank
- Making wrong management decisions in the course of implementation of the Bank's development strategy, including those affecting the long-term perspective and causing deterioration of the Bank's financial performance
- Incorrect/unsubstantiated definition of the promising business lines, in which the Bank may get the competitive advantage
- Complete or partial absence of respective organizational measures/management decisions, which may ensure achievement of the Bank's strategic goals
- ► Deficiencies in managing banking risks, high-risk credit, investment and market policies, high level of operational risk, deficiencies in the organization of internal controls, including those designed to prevent the legalization of proceeds of crime (money laundering) and financing of terrorism
- Deficiencies of the human resource management policy in recruitment and allocation of personnel; lack of necessary qualification of the Bank's employees, including for making management decisions and the appropriate assessment of threats to the Bank development
- Complete or partial absence of material, technical and human resources required for the implementation of strategic plans.

Regulatory risk (compliance risk) is a risk that the Bank will incur a loss due to a failure to comply with the Russian legislation, the Bank's internal regulations, standards of self-regulatory organizations (if such standards and rules are obligatory for the Bank) and as a result of sanctions and/or other enforcement measures taken by the supervisory authorities. The Bank believes that compliance risk is significant due to an increased attention of the Russian and international supervisory authorities. However, compliance risk is not covered by capital on an individual basis, but is covered by capital intended for operational risk.

### 23. Fair value measurement

#### Fair value measurement procedures

IFRS provides for a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect the market data obtained from independent sources, whereas unobservable inputs reflect the Bank's assumptions about the market.

Derivative financial instruments whose fair value is established through valuation techniques with inputs observable in the market are interest rate and currency swaps, as well as foreign exchange forwards. Fair values of these instruments are calculated on the basis of models using a present value calculation. These models combine different inputs, including credit quality, forward and spot exchange rates, as well as interest rate curves.

#### Fair value hierarchy

The Bank uses the following hierarchy to determine and disclose the fair value of financial instruments by valuation technique:

- Level 1: quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly
- ► Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

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# 23. Fair value measurement (continued)

### Fair value hierarchy (continued)

For the purpose of fair value disclosures, the Bank has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy.

	Fair value measurement using			
Valuation date: 31 December 2018	Level 1	Level 2	Total	
Assets measured at fair value				
Derivative financial assets	-	2,398,471	2,398,471	
Investment securities - debt securities at FVPL:				
- Russian Government bonds	1,739,256	-	1,739,256	
Debt securities through OCI:				
- Russian Government bonds	4,378,052	-	4,378,052	
- Bank of Russia	3,830,781	-	3,830,781	
		Fair value measu	rement using	
Valuation date: 31 December 2018		Level 2	Total	
Liabilities measured at fair value				
Derivative financial liabilities		(476,651)	(476,651)	
	Fair val	ue measurement u	ısina	
Valuation date: 31 December 2017	Level 1	Level 2	Total	
Assets measured at fair value				
Derivative financial assets	-	2,023,072	2,023,072	
Investment securities available for sale				
- Russian State bonds	6,629,855	_	6,629,855	
		Fair value measu	rement using	
Valuation date: 31 December 2017	-	Level 2	Total	
Liabilities measured at fair value Derivative financial liabilities		(621,935)	(621,935)	
		(021,333)	(021,933)	

#### Fair values of financial assets and liabilities not recorded at fair value

Set out below is a comparison by class of the carrying amounts and fair values of the Bank's financial instruments that are not carried at fair value in the statement of financial position. The table does not include the fair values of non-financial assets and non-financial liabilities.

-	Carrying amount 2018	Fair value 2018	Unrecognized gain/(loss) 2018	Carrying amount 2017	Fair value 2017	Unrecognized gain/(loss) 2017
Financial assets						
Cash and cash equivalents	9,072,263	9,072,263	-	6,726,411	6,726,411	-
Obligatory reserves with the CBR	672,818	672,818	-	330,058	330,058	_
Amounts due from credit						
institutions	17,995,483	17,989,700	(5,783)	9,137,634	9,138,091	457
Loans to customers at amortized						
cost	27,043,002	26,841,499	(201,503)	13,558,874	13,620,772	61,898
Other financial assets	58,625	58,625	-	23,674	23,674	-
Financial liabilities						
Amounts due to credit institutions	25,174,226	25,196,537	(22,311)	3,607,656	3,771,163	(163,507)
Amounts due to customers	28,949,112	28,943,700	5,412	21,134,377	21,360,572	(226,195)
Other financial liabilities	22,329	22,329		40,551	40,551	
Total unrecognized change in fair value			(224,185)			(327,347)

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### 23. Fair value measurement (continued)

### Valuation techniques and assumptions

#### Assets for which fair value approximates carrying amount

For financial assets and financial liabilities that are liquid or having a short-term maturity (less than three months), it is assumed that their carrying amount approximates their fair value. This assumption is also applied to demand deposits and savings accounts without a specific maturity.

Loans and receivables carried at amortized cost. The estimated fair value of a financial instrument is based on estimated future cash flows discounted using current interest rates for new instruments with similar credit risk and remaining maturity.

The discount rates depend on the currency, the maturity of the instrument and credit risk of the counterparty. The Bank applied discount rates calculated based on risk-free curves for each currency with the respective changes to include the following:

- The cost of financing for Commerzbank (based on the curve of credit default swaps for Commerzbank AG)
- ► The country risk differential (based on the curve of credit default swaps for the Russian Federation, curves of cross-currency interest rate swaps for each currency)
- Individual credit risk (based on the credit margin).

### 24. Maturity analysis of assets and liabilities

		2018			2017	
	Within	More than		Within	More than	
	one year	one year	Total	one year	one year	Total
Cash and cash equivalents	9,072,263	_	9,072,263	6,726,411	_	6,726,411
Obligatory reserves with the CBR	672,818	_	672,818	330,058	_	330,058
Amounts due from credit institutions	17,995,483	-	17,995,483	9,137,372	262	9,137,634
Derivative financial assets	1,910,878	487,593	2,398,471	744,754	1,278,318	2,023,072
Loans to customers	18,483,627	8,559,375	27,043,002	8,630,975	4,927,899	13,558,874
Debt securities	6,942,019	3,006,070	9,948,089	998,116	5,631,739	6,629,855
Property and equipment	-	47,390	47,390	-	42,235	42,235
Prepaid income tax	191,960	-	191,960	144,757	,	144,757
Other non-financial assets	37,065	-	37,065	30,218	-	30,218
Other financial assets	56,073	2,552	58,625	18,012	5,662	23,674
Total	55,362,186	12,102,980	67,465,166	26,760,673	11,886,115	38,646,788
Amounts due to credit institutions	20,245,134	4,929,092	25,174,226	376,846	3,230,810	3,607,656
Derivative financial liabilities	466.899	9.752	476.651	150,956	470,979	621,935
Amounts due to customers	28,949,112		28,949,112	21,134,377	_	21,134,377
Deferred income tax liabilities		442,746	442,746	359,646	-	359,646
Provisions	-	30,094	30,094	_	25,198	25,198
Other non-financial liabilities	226,042	-	226,042	226,770	,	226,770
Other financial liabilities	21,491	838	22,329	39,837	714	40,551
Total	49,908,678	5,412,522	55,321,200	22,288,432	3,727,701	26,016,133
Net position	5,453,508	6,690,458	12,143,966	4,472,241	8,158,414	12,630,655

### 25. Related party disclosures

In accordance with IAS 24 *Related Party Disclosures*, parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions. In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form.

Related parties may enter into transactions which unrelated parties might not, and transactions between related parties may not be effected on the same terms, conditions and amounts as transactions between unrelated parties.

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# 25. Related party disclosures (continued)

The outstanding balances of related party transactions are as follows:

	Commerzbank Group		
	2018	2017	
Correspondent accounts with credit institutions	5,781,360	1,522,833	
Amounts due from credit institutions	6,547,666	2,592,203	
Derivative financial instruments	2,358,593	1,901,629	
Other financial assets	28,017	260	
Other non-financial assets	299	3,678	
Amounts due to credit institutions	25,174,226	3,607,656	
Amounts due to customers	72,811	124,110	
Derivative financial instruments	337,311	585,291	
Other financial liabilities	1,617	39,540	
Other non-financial liabilities	41,189	48,571	
Contingencies on guarantees issued by related parties to the Bank (other			
than counter guarantees)	32,359,883	16,977,427	
Guarantees issued by the Bank to related parties	6,412,018	5,941,293	
Irrevocable credit lines	700,000	700,000	

Income and expense arising from related party transactions are as follows:

	Commerzbank Group For the year ended 31 December		
	2018	2017	
Interest income calculated using the effective interest rate	161,849	101,734	
Interest expense	(115,221)	(60,694)	
Fee and commission income	42,741	31,318	
Fee and commission expense	(70,270)	(55,740)	
Other operating income	108,848	85,710	
Operating expenses	(566,199)	(418,930)	

There was no income or expense arising from transactions with key management personnel, except as described below.

The following table provides information on the terms and conditions of related party transactions:

Contractual interest rate on amounts placed on correspondent accounts with banks	0% (0% in 2017)
Contractual interest rate on amounts due from other banks	2.4-2.5% (1.35% in 2017)
Contractual interest rate on amounts due to other banks	-0.2%-7.0% (0%-6.5% in 2017)
Contractual interest rate on amounts due to customers	0%-5% (0%-3% in 2017)

#### Transactions with entities other than government-related

Compensation to key management personnel comprised the following:

	2018		2017	
	Expense	Accrued liabilities	Expense	Accrued liabilities
Salaries, short-term employee benefits and non-cash benefits	52,318	8,136	53,180	8,611
Long-term compensation (bonus) scheme	9,132	15,688	5,741	14,931
Total compensation to key management personnel	61,450	23,824	58,921	23,542

As at 31 December 2018, operating lease commitments for premises leased by the Bank from the Commerzbank Group's related party amounted to RUB 110,959 thousand (2017: RUB 23,376 thousand).

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# 26. Capital adequacy

The governing principle of the risk strategy is allocation of the Bank's risk management resources while ensuring the established levels of risk acceptance and liquidity. The analysis of the risk acceptance level is a key element of overall banking operations management and the Bank's internal capital adequacy assessment process (ICAAP), which is implemented by means of managing the Bank's capital. The primary objectives of capital management are as follows: (i) to comply with the capital requirements set by the Central Bank of the Russian Federation and (ii) to safeguard the Bank's ability to continue as a going concern. Internal capital adequacy assessment procedures (ICAAP) represent the process applied by the Bank to assess adequacy of available capital, i.e. internal capital used to cover assumed and potential risks. ICAAP also include capital planning procedures that are based on the Bank's development strategy, business growth targets and the results of a comprehensive current assessment of those risks.

In order to prevent undesirable deviations in the capital adequacy parameter, the Bank sets appropriate limits. In determining the limits, the Bank uses approaches developed by the Group, taking into account local specifics. In particular, the Bank is required to comply with capital adequacy requirements set by the Bank of Russia. At the same time, prudential ratios are reflected in the Bank's ICAAP limits system, which covers – from the economic point of view – all the risks that are relevant to the Bank. Limits represent certain boundaries that must always be complied with. There is also an escalation mechanism (i.e. a procedure for passing decisions over to higher level bodies) that defines measures to be taken in case limits are breached. ICAAP limits are revised on an annual basis or when necessary in order to ensure their compliance with the Bank's business model, willingness to accept the risk, the Commerzbank Group's directives and the regulator's requirements. Given the above, the risk management function submits proposed limits for approval to the Bank's Management Board, subject to subsequent consent from the Supervisory Board of the Bank.

Risk tolerance is controlled by the Bank on a monthly basis. Capital available to the Bank at the reporting date and economically required capital are reconciled in the course of control procedures. The Commerzbank Group determines the amount of economic risk tolerance, which is based on the principle of ensuring settlement of liabilities to the Group's creditors in extraordinary circumstances; thus, risk tolerance means covering very significant losses and damages. Risk tolerance is determined on a centralized basis for the Group as a whole. Certain ICAAP indicators are established for the most significant units, segments and subsidiaries of the Group. Due to the fact that "COMMERZBANK (EURASIJA)" AO is not a significant subsidiary of the Group and based on the principle of proportionality (i.e. the nature and scope of transactions carried out by the Bank as well as the level and profile of its risks), the Bank uses a standardized approach when developing and implementing ICAAP. This approach is based on the minimum capital adequacy ratio required to cover significant risks set by the regulator as well as an additional reserve to cover risks that are not fully recognized when determining regulatory capital requirements, for example, interest rate risk, concentration risk and business risk. At the same time, the Bank follows the above principle of ensuring tolerance to the risk set by the Group. For ICAAP purposes, the Bank calculates the amount of economic capital on an individual basis as a separate legal entity within the Group. The Supervisory Board decided to set the ICAAP limit, being the general risk tolerance indicator, at 15.28%. A red flag was additionally set at 17.65% in order to prevent breaches of the ICAAP limit.

In 2018 and 2017, the Bank complied with the capital requirements set by the regulator and internally. Information on capital values is presented in the table below.

Instrument (indicator)	Value of instrument (indicator) at the reporting date	Value of instrument (indicator) at the beginning of the reporting year
Equity (capital)	11,640,141	12,143,065
Common equity tier 1 ratio	21.271%	25.195%
Core capital adequacy ratio	21.271%	25.195%
Equity (capital) adequacy ratio	24.580%	28.506%